



The change of the Spanish tourist model: from the sun and sand to the security and sand

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Abstract:	<p>There is evidence of specialization in tourism destinations, but also a lack of literature regarding its impact on tourism regional performance. This study aims to contribute to the analysis of the determinants of tourism performance. To this end, the efficiency of 17 Spanish regions has been estimated by meta-frontier DEA techniques over the 2008-2018 period. In the second stage, we adopt the bootstrapping method proposed by Simar and Wilson (2007) to measure the impact of explanatory factors on tourism efficiency.</p> <p>The results suggest that regions specialized in tourism may achieve higher efficiency levels. However, there is evidence of a catching-up process in the tourism technology of the Spanish regions over the last ten years. Results also suggest that sand (kilometers of beaches) and insecurity are the key drivers of tourism efficiency. Furthermore, natural attractions factor that most positively influences efficiency in non-specialized regions.</p>

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The results suggest that regions specialised in tourism may achieve higher efficiency levels. However, there is evidence of a catching-up process in the tourism technology of the Spanish regions over the last ten years. Results also suggest that *sand* (kilometres of beaches) and *insecurity* are the key drivers of tourism efficiency. Furthermore, *natural attractions* factor that most positively influences efficiency in non-specialised regions.

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Introduction

Tourism is a real global force for economic growth and development. By serving as a catalyst for innovation and entrepreneurship and creating more and better jobs, it helps

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3 to build better lives for millions of individuals (UNWTO, 2019). According to the World
4 Travel and Tourism Council (WTTC, 2019), tourism contributes 3.2% (\$ 2,750.7 billion)
5 to the global GDP and supports one in every ten jobs in the world, generating 3.8% of the
6 total employment in 2018.
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11 Despite the downside risks (economic slowdown, *Brexit* uncertainty etc.), the number of
12 international travellers is still increasing worldwide (UNWTO, 2019). For years, the most
13 popular part of the world is the European Union (EU), concentrating 39.15% of global
14 tourism over the past decade (World Bank, 2019). The EU attracts foreign tourists by their
15 agreeable warm climate throughout the year with rich historical culture and extensive
16 sandy beaches.
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23 In this sense, Spain is one of the major tourist powers, receiving 5.20% of all international
24 tourists from all around the world over the last twenty years (World Bank, 2019). Spain
25 has a suitable environment for natural, cultural and both sand and sea and ski tourism in
26 most regions, due to its historical endowment and geographical situation (orographic
27 conditions) with the Mediterranean, the semi-arid and oceanic climate. According to the
28 Tourist Movement on Borders (Frontur, 2019), Spain received 81,786,364 international
29 tourists in 2018.
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36 Spain is often shown to be at the top of the list of countries with the most productive
37 international tourism. Despite this, it is relevant to evaluate whether there are differences
38 among the efficiency of regional tourism (from now on RT) in Spain. RT means a
39 geographical location (region) where natural and human-made environment, supplied by
40 private and public agents, are organised and managed to attract tourists and be enjoyed
41 by them (Botti et al., 2009; Barros et al., 2011).
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47 This study aims to contribute to the analysis of the determinants of tourism performance.
48 The evaluation of the drivers of tourism performance is especially relevant, due to the
49 importance of the tourism sector in the Spanish regional economy.
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53 To address the research aims, a two-stage procedure is applied. First, we carry out a
54 meta-frontier DEA to obtain the efficiency scores. Then, we use the bootstrapping method
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3 proposed by Simar and Wilson (2007) to measure the impact of explanatory factors on
4 the tourism efficiency of the Spanish regions. This research presents the following
5 novelties: (1) efficiency evaluation is carried out separately by grouping regions in
6 accordance with their tourism specialization (Non-tourist: Pais Vasco, Cantabria,
7 Asturias, Aragon, Galicia, Rioja, Castilla – Leon, Navarra, Castilla - La Mancha,
8 Extremadura; Tourist specialization: Balears Illes, Canarias, Comunitat Valenciana,
9 Catalunya, Madrid, Murcia, Andalucia), which allows dealing with regional heterogeneity
10 in the DEA estimation. (2) Efficiency determinants are evaluated separately for the two
11 groups of regions, which enables us to see whether the impact of factors determining
12 performance depends on the tourist orientation of the regions.
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21 The article is organized as follows. In section 4.2., we review the literature on previous
22 studies on the efficiency of RTs. Section 4.3. presents an empirical model for estimation.
23 Section 4.4. describes the data and descriptive statistics of the variables used. Section
24 4.5. illustrates the results and section 4.6. highlights the conclusion of the research.
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30 **Literature review**

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32 Tourism stimulates economic research to investigate ways to use it as a driver of
33 economic growth due to its industrial relevance. There is an increasing interest in
34 assessing the efficiency of tourism sub-sectors (hotel, restaurant, service, tourist
35 transportation, etc.) and the effectiveness of public policy for increasing the efficiency of
36 RT. Various frontier models are used, from nonparametric to parametric and stochastic
37 methods. Among the various frontier approaches the most used are two different
38 methodologies: the parametric method, Stochastic Frontier Analysis (SFA) (Aigner et al.,
39 1977) and the non-parametric method, Data Envelopment Analysis (DEA) (Charnes et
40 al., 1978). The advantage of these frontier methods over regression, partial and simple
41 productivity techniques lies in the calculation of efficiency based on the concept proposed
42 by Farrell (1957). According to this concept, productivity is defined as the ratio of input to
43 output and can be calculated using a single or by aggregating multiple inputs and outputs.
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54 In the frontier methods, the criterion in comparing the efficiency of a Decision-making unit
55 (DMUs) is assessing the distance of each DMU from the frontier. Thus, focusing on RT
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3 efficiency, the frontier is used as the basis for comparison between different DMUs.
4 Nevertheless, many researchers ignore the fact that if the DMUs under study operate
5 under different characteristics, it becomes inaccessible to use a single frontier in
6 comparing the efficiency of the various firms (Matawie and Assaf, 2008). Such problems
7 mainly occur when comparisons between DMUs from different groups are inaccessible.
8 To solve this, referring to the concept of Meta-frontier proposed by Hayami (1969), and
9 Hayami and Ruttan (1970), later Battese and Rao (2002), Battese et al. (2004) and
10 O'Donnell et al. (2008) have addressed the issue of a single frontier when group
11 differences exist between the different firms. An advantage of this model is that it allows
12 for the investigation of DMUs' efficiency in different groups that operate under different
13 characteristics. Therefore, the Meta-frontier model is considered as an envelope of all the
14 possible group frontiers.
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25 The approach proposed by O'Donnell et al. (2008) shows that the meta technical
26 inefficiency under the Meta-frontier can not only be divided into two parts (technology gap
27 inefficiency and group technical inefficiency) but also can be used to justify the direction
28 for improvement of technology. Since the development of the Meta-frontier DEA model
29 (O'Donnell et al., 2008) coming out, various Meta-frontier approaches based on DEA
30 have been proposed (Assaf and Matawie (2010), Sala-Garrido et al. (2011), Tiedemann
31 et al. (2011), Chiu et al. (2013). Table 1. shows the DEA oriented Meta-frontier approach
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43 Table 1: DEA oriented Meta-frontier approach timetable
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48 Likewise, since every additional update, a growing number of studies have applied
49 various meta-frontier DEA models to measure the group efficiency, meta-efficiency and
50 technology gap in multiple industries (Medal-Bartual et al., 2012, Wang et al., 2014
51 Molinos-Senante et al., 2015, Chen et al., 2017, among others).
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3 Regarding the analysis of tourist efficiency, the literature has analysed tourism efficiency
4 worldwide (Assaf and Josiassen, 2012; Hadad et al., 2012), in Europe (Abad and
5 Kongmanwatana, 2015; Lozano and Gutiérrez, 2011; Soysal-Kurt 2017) and at regional
6 level in Italy (Bosetti et al., 2004; Bosetti et al., 2007; Cuccia et al., 2016), France
7 (Peypoch, 2007, Botti et al., 2009, Barros et al., 2011), Spain (Benito et al., 2014, Martin
8 et al., 2017) among others.
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12 In terms of applications in the tourism industry, most studies which use the Meta-frontier
13 approach evaluate hotel performance, such as Assaf et al. (2010), Huang et al. (2013),
14 Lin et al., (2012), Yu and Chen (2019), Cho and Wang (2018), Lu and Chen (2012), Yu
15 and Chen (2019). Also, restaurants are assessed by Fang and Hsu (2012), Fang et al.
16 (2013), Fang and Hsu (2014), Alberca and Parte (2018). In regional tourism (Benito et
17 al., 2014; Cuccia et al., 2017; Assaf and Josiassen (2016); Assaf and Dwyer (2013); Zha
18 et al., 2019).

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21 Despite the increasing number of papers using various types of Meta-frontier approaches,
22 the method is relatively novel in operation research (OR), and in the literature, as far as
23 we found, there are still no studies on Spanish RT that use The Meta-frontier DEA
24 approach.
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26 27 28 **Theoretical and empirical Model**

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31 The efficiency of RT has been analysed using different approaches such as regression
32 analysis, productivity index, and ratio analysis. However, the frontier analysis is by far the
33 most used approach. Frontier analysis can be applied using two different methodologies:
34 parametric methods, such as the Stochastic Frontier Analysis (SFA) and non-parametric
35 methods such as Data Envelopment Analysis (DEA). At the first stage of papers' analysis,
36 we use DEA for implementing the non-concave Meta-frontier as DEA is suited to measure
37 efficiencies of deterministic industry for multiple inputs/outputs sets (Lam et al., 2009).
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53 ***Data envelopment analysis***

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DEA is a non-parametric methodology introduced by Charnes et al. (1978). Based on linear programming, it is used to measure the relative performance of a set of similar organisational units (DMUs) by using multiple measures of inputs and outputs. The DEA model determines the efficiency score for each DMU, obtained as a ratio of weighted outputs to weighted inputs.

Formally, since a total of $L = \sum_k L_k$ regions, the input-oriented technical efficiency under constant return to scale (CRS) is obtained by solving the following linear programming problem:

$$\begin{aligned} \min_{\theta_{it}, \lambda_{it}} \quad & \theta_{it} \\ \text{s.t.} \quad & \theta_{it}x_{it} - \lambda_{it}X \geq 0, \\ & -y_{it} + \lambda_{it}Y \geq 0, \\ & \lambda_{it} \geq 0 \end{aligned} \quad (1)$$

where y_{it} is the $M \times 1$ vector of output quantity for the i th region in the t th period, x_{it} is the $M \times 1$ vector of input quantities for the i th region in the t th period; Y is the $M \times L$ matrix of output quantities for all L regions; X is the $M \times L$ matrix of input quantities for all L regions; λ_{it} is an $L \times 1$ non-negative vector of weights; and θ_{it} depicts a scalar. Thus, $1/\theta_{it}$ is an estimate of the overall technical efficiency (OTE) of i th region in the t th period under CRS. By adding the constraint of convexity on the model (Variable Returns to Scale), one can find the technical efficiency arising from optimal management practices, called pure technical efficiency (PTE) (Banker et al., 1984). Finally, the technical efficiency due to optimal or suboptimal production scale, scale efficiency (SE) can be obtained by the ratio between OTE and PTE (Coelli et al., 2005).

The Meta-frontier model

On a theoretical basis, the organizational units (DMUs) participating in the same frontier employ the same set of inputs and share the same technology set. Thus, the DEA discriminatory power is dependent on the homogeneity of the domain of the sample (Samoilenko and Osei-Bryson, 2008). However, as discussed in section 4.2., the Spanish

RT have different touristic technologies, management levels, and therefore different production frontiers. To take into account the differences in technology across the Spanish RT, this paper proposes the meta-frontier approach. Based on the meta-production function introduced by Hayami (1969), and Ruttan and Hayami (1970), this technique aims to provide a homogenous boundary for all heterogeneous DMUs by estimating the frontiers of relatively homogenous groups (Battese and Rao., 2002; Battese et al., 2004; O'Donnell et al., 2008). Finally, a new production frontier (called metatechnology) is obtained through enveloping the boundaries of different groups.

Formally, let x and y denote the (non-negative) input and output vectors of dimensions ($M \times 1$) and ($N \times 1$). We assume that production technology is the knowledge and ability to transform inputs into outputs. We consider $K (> 1)$ specific technology groups, T^K . The production technology (T^k) of the k th group, with $k = 1, 2, 3, \dots, K$, is given by:

$$T^k = \{(x^k, y^k) \in R^+ | x^k \text{ can produce } y^k\} \quad (2)$$

The production technology set T^k , provides an equivalent representation of the capability of transforming inputs into outputs. The group-specific input set (X^k) defined for a specific output vector y^k is defined as:

$$X^k(y^k) = \{x^k : (x^k, y^k) \in T^k\} \quad (3)$$

The boundaries of the input sets determine the 'isoquants'. The group-specific output set (P^k) is defined for a specific vector of input x^k as:

$$P^k(x^k) = \{y^k : (x^k, y^k) \in T^k\} \quad (4)$$

The technology set for the k th group can be represented by the following distance function based on input minimisation:

$$D_i^k(x^k, y^k) = \sup_{\lambda} \{ \lambda > 0 : (x^k/\lambda) \in X^k(y^k) \} \quad (5)$$

and it shows the ratio of the actual production levels to the frontier production levels. The distance function can be used to measure the technical efficiency of the production unit (Shepard 1962):

$$0 \leq TE^k(x^k, y^k) = [D_i^k(x^k, y^k)]^{-1} \leq 1 \quad (6)$$

As we assume that there is a sub technology collection T^k which operates under a standard technical collection, the production technology of the meta-frontier (T^{meta}) is given by:

$$T^{meta} = \{T^1 \cup T^2 \cup \dots \cup T^k\} = \{(x, y) \in R^+ \mid x \text{ can produce } y\} \quad (7)$$

Since meta-frontier is different from group frontier, the technical gap between the groups can be overcome, and all the production units have the same technical possibilities to pursue input minimisation (Battese and Rao, 2002). The input-orientated meta-distance function (D_i^{meta}) can be represented as:

$$D_i^{meta}(x, y) = \sup_{\lambda} \{ \lambda > 0 : (x/\lambda) \in X^{meta}(y^{meta}) \} \quad (8)$$

Finally, the Technical Efficiency based on the common frontier can be expressed as:

$$0 \leq TE^{meta}(x,y) = [D_i^{meta}(x,y)]^{-1} \leq 1, \quad (9)$$

From the definition of the metatechnology it can be easily shown that $D_i^k(x^k, y^k) \leq D_i^{meta}(x,y)$.

A purpose of distinguishing the difference between technologies, we define the technology gap ratio (TGR) of efficiency. Following Battese et al. (2004) and O'Donnell et al. (2008), the technology gap ratio (TGR) is constructed as in Eq. (9). The bigger the technology gap ratio, the closer the group frontier technology to the meta-frontier. If TGR equals 1, no gap exists between the group frontier technology and meta-frontier technology. To illustrate it, the input-orientated TGR can be defined using the input distances functions from technologies T^k and T^{meta} as:

$$0 \leq TGR_i^k = \frac{D_i^k(x^k, y^k)}{D_i^{meta}(x,y)} = \frac{TE^k(x^k, y^k)}{TE^{meta}(x,y)} \leq 1 \quad (10)$$

The CCR model fits a linear production technology in the meta-frontier, whereas the BCC model features variable returns to scale, which are more flexible and reflect managerial efficiency as well as purely technical limits.

Parametric regression

To analyse the extent to which efficiency impact of explanatory factors on Spanish tourist and non-tourist regions, we use the two-stage bootstrap truncated regression procedure (Simar and Wilson, 2007).

An advantage of the Simar and Wilson (2007) bootstrap procedure is that it allows obtaining unbiased coefficients, valid confidence intervals and describe a data generating process under which two-step methods are consistent. The basic idea of bootstrapping is the recalculation of the parameter of interest. This is achieved by the approximation of the distribution of the estimator via re-sampling. In this research, the recalculated

parameter of interest is the DEA efficiency score. Since variables exist to explain the variation in the efficiency scores, the bootstrap procedure can be extended to account for the impact of environmental variables on efficiency (Assaf and Josiassen, 2011). The discriminatory power of the first stage is not affected since the explanatory variables are not included in the first stage (Liebert and Niemeier, 2013).

The mathematical expression of such regression given by:

$$\varphi_j = a + z_j\delta + \varepsilon_j \quad (11)$$

Where a is the constant term, ε_j is the error term, z_j is a vector (row) of potential covariates that are expected to be related to the DMU's efficiency score, φ .

The research framework

The research framework of this study is shown in figure 1. The first stage assesses the efficiency of Spanish regions via DEA (Carner et al., 1978; Banker et al., 1984). The design involves the DEA, which explains technical efficiency (CRS, VRS) and scale efficiency. An advantage of the DEA assessment is that the model can be calculated from different angles and builds a comprehensive analysis with new approaches (Benito et al., 2014). In the second stage, to discover the factors that significantly affect the efficiency in tourist and non-tourist regions in Spain it applies the bootstrapping method proposed by Simar and Wilson (2007).

The Spanish regions form a quite heterogeneous group in terms of size and output composition. Therefore, changes in the environment or technology could not affect all equally. Consequently, to carry out the analysis, regions are grouped by similar characteristic. In this sense, the National Geographical Institute of Spain classifies them in two groups according to their tourism orientation (Fernandez et al. 2018). Group 1 contains regions with the high-density touristic areas (Balears Illes, Canarias, Comunitat Valenciana, Catalunya, Madrid, Murcia, Andalucia) and group 2, regions that do not

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3 specialize in tourism (Pais Vasco, Cantabria, Asturias, Aragon, Galicia, Rioja, Castilla –
4 Leon, Navarra, Castilla - La Mancha, Extremadura).
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9 Figure 1: Framework of this study.
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13 Sources and Data

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15 To evaluate the RT in Spain, the data for 17 Spanish regions (Ceuta and Melilla are not
16 included) have been collected for the period 2008-2018. For the construction of the input
17 and output variables of the determinants of efficiency, data of the National Statistical
18 Institute (INE) and State Meteorological Agency (AEMET) has been used¹. To measure
19 the effect of explanatory factors on the efficiency on both Spanish tourist and non-tourist
20 regions, variables need to be logically connected to determine the efficiency. As Lew
21 (1987), Leiper (1990), Barros et al., (2011) and Assaf and Josiassen (2012) indicated the
22 variables selected at this stage include tourism attractors that affect the success of its
23 destination. Thus, to analyse the impact of explanatory factors, four variables were used
24 (z-variables): SUN, SAND, NATURAL ATTRACTIONS, and INSECURITY. Table 2.
25 contains the selection, description and analysis of antecedents of these variables.
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Table 2: Variables for the Simar and Wilson (2007) analysis of determinants.
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42 In the first stage of the analysis, the selection of output and input variables have been
43 chosen based on a review of the literature mentioned in section 2., and the data at our
44 disposal. Figure 1 shows the following variables which are used as input variables:
45 Tourists arrivals to Spain measured by the number of tourists arriving to Spain, Tourism
46 employment measured by the number of employees involved in tourism, and Tourism
47 capacity measured by the number of available bedrooms to receive tourists. As output
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54 ¹ Tourist Movement on Borders (FRONTUR), Tourism Expenditure Survey (EGATUR), Hotel Occupancy
55 Survey (HOS), Campsite Occupancy Survey (COS), Labour Force Survey (LFS), Survey of domestic
56 tourism, Tourist Accommodation Occupancy Survey covers, Hostel Occupancy Survey
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3 variables, Tourists spending is measured by the amount of tourists' spending in MLN
4 euros and, Occupancy rate measured by the number of tourists' overnight stays in hosting
5 places. The descriptive statistics of the variables used are shown in table 3 and 4.
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11 Table 3: Summary statistics of inputs and outputs
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14 Table 4: Summary statistics of variables in averages by regions for 2008-2018
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18 Results

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20 As mentioned in section 3, the assessment consists of two stages. The DEA approach
21 was used in 17 regions to assess the efficiency levels of the Spanish regions (Ceuta and
22 Melilla are not included) at the first stage over the 2008-2018 period, and the second
23 stage used the parametric regression proposed by Simar and Wilson (2007). In the
24 second stage, the homogeneous smoothing approach with 1000 iteration was applied to
25 solve the potential problem of biased results.
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32 The tourist efficiency results under CRS, VRS and the scale efficiency of the 17 Spanish
33 regions are displayed in table 5. These scores are relative measures to the most efficient
34 unit (100%), ranging between 0 - 1, where 0 is inefficient, and 1 is efficient. The results
35 revealed that the average technical efficiency for all regions is 0.70 (CRS), for tourist
36 regions is 0.89 (CRS) and non-tourist regions is 0.56 (CRS). The most efficient regions
37 (score between 0.73 and 1.0) are those with an exit to the seaside, such as Balears Illes,
38 Canarias, Comunitat Valenciana, Catalunya, Madrid (capital), Murcia and Andalucía.
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47 Table 5: The average scores of efficiency of tourist and non-tourist regions in Spain (2008-
48 2018) ranked overall technical efficiency (CRS), pure technical efficiency (VRS) and scale
49 efficiency.
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3 Apart from the Canary Islands and Madrid (capital), geographically, all regions are located
4 in the Mediterranean area.
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8 On the other hand, all non-tourist regions are located in the central and northwestern
9 parts of the country. The level of efficiency of non-tourist regions is lower (between 0.46
10 and 0.69) compared with the tourist regions. The highest efficiency score (score between
11 0.50 and 0.60) among the non-tourist regions belongs to Pais Vasco and Cantabria. The
12 lowest efficiency score belongs to Extremadura (under 0.50). All the rest regions
13 (Asturias, Aragon, Galicia, Rioja, Castilla - Leon, Navarra and Castilla - La Mancha) show
14 a score between 0.40 and 0.50.
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21 As it expected, Spain attracts international tourists with its *Sun and Sand* type tourism
22 (Aguilo et al., 2005). These results are in line with findings of Munoz (2007), which states
23 that international travellers are concentrated in destinations, such as the Balearic Islands,
24 Canary Islands, Andalusia and Catalonia. The results are also concurrent with the
25 research by Herrero-Prieto and Gomez-Vega, 2017, and Fernández et al., 2018 for
26 airports and cultural festivals.
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32 Table 6. displays the measure of the effect of explanatory factors on the efficiency of both
33 Spanish tourist and non-tourist regions. The analysis results show that the SUN factor
34 negatively affects the efficiency of the tourist (-0.0105, CRS; -0.0074, CRS) and non-
35 tourist regions (-0.0018, CRS; -0.0013, VRS). The results can be explained by
36 Leibenstein (1966) and its X-inefficiency theory on non-allocative form of efficiency.
37 Sunny regions feel more protected against competition due to favorable environmental
38 conditions. Also, Benito et al., (2014), Munoz (2007), Martin et al., (2017), Hein et al.,
39 (2009) support the influence of the sun on incoming visitors.
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50 Table 6: Parameter estimates for the Simar-Wilson regression model of tourist and non-
51 tourist regions in Spain (2008-2018).
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3 The variable SAND has a positive effect on tourist (0.0002, CRS) and non-tourist (0.0002,
4 VRS) regions efficiency. In other words, the longer the beaches, the higher the efficiency
5 level of the region. The results are consistent with Benito et al., (2014), who found that
6 nature and beaches have a positive effect on the competitiveness of Spanish autonomous
7 communities. Furthermore, seaside and beaches argues by Barros et al (2011), Sellers-
8 Rubio and Casado-Díaz (2018), Claver-Cortés et al., (2007).

14 The explanatory factor NATURAL ATTRACTIONS has a significant positive effect on
15 efficiency in non-tourist regions (0.0414, CRS). This effect may be associated with the
16 attractors of these regions. It is essential to have national parks, as most non-tourist
17 regions regarding their geographical and natural environment have no specific attractors
18 as in tourist regions. These results are consistent with those obtained by Cuccia et al.
19 (2017).

26 Security is an important driver of tourism performance. The explanatory factor
27 INSECURITY has a significant adverse effect on the efficiency of tourist regions (-8.4200,
28 CRS; -1.5500, VRS). The results are in line with Pizam, (1999), Levantis and Gani,
29 (2000), and Santana-Gallego et al., 2016, who too have considered tourist security.

34 Table 7 shows Technical efficiency (TE^k), Metafrontier efficiency (TE^{meta}), and
35 technological gaps (TGR), as indicated in section 4.3. In average, the tourist regions
36 possess the best tourism utilisation technology. The results suggest that they require a
37 smaller amount of input to produce a given set of outputs compared to the non-tourist
38 areas.

45 Table 7: Technical efficiency (TE^k), Metafrontier efficiency (TE^{meta}) and technological
46 gaps (TGR)

52 There are significant differences in efficiency between the tourist and non-tourist Spanish
53 regions over the last 10 years. Figure 2. shows the average ratio of the technological gap
54 in the tourist and non-tourist regions of Spain for the period 2008 - 2018.

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6 Figure 2: Evolution of Technology Gap Ratio (TGR) by groups (2008-2018).
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9 As the figure illustrates, tourist regions remain on the meta-frontier throughout the entire
10 period (TGR = 1). However, there is a convergence between the tourist and non-tourist
11 regions of Spain.
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15 Non-tourism regions show improvements in their level of efficiency. A visible leap in
16 efficiency gains of non-tourist areas has been seen in 2014 and 2016.
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19 20 **Conclusion**

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22 This article aims to assess the drivers of tourism performance of Spain at the regional
23 level. A Meta-frontier DEA (Carnes et al., 1978; Battese et al., 2004; O'Donnell et al.,
24 2008) was first carried out to obtain the efficiency scores for each region. Secondly, the
25 bootstrapping method (Simar and Wilson, 2007) was applied to measure the impact of
26 explanatory factors on tourist and non-tourist regional efficiency. The following novelties
27 are presented in this study: (1) we take into account the heterogeneity of regions in the
28 DEA estimation. Therefore the efficiency evaluation is carried out separately by grouping
29 the regions by their focus on tourism. (2) We evaluate the factors determining
30 performance depending on the tourist orientation of the regions. The first stage of the
31 analysis shows that geographical location have a significant impact on the efficiency of
32 Spanish RT. The most efficient regions are the capital and the tourist-oriented regions
33 with an exit to the seaside.
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44 Over the past 10 years a convergence in the efficiency level between the tourist and non-
45 tourist regions of Spain has been observed. On the whole, tourist regions have the best
46 tourism technology. This result indicates that they need fewer resources to get a given
47 set of outputs.
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52 The analysis of the efficiency effect on RT of the second stage showed that the NATURAL
53 ATTRACTIONS impacts positively on tourism performance of the non-tourist regions and
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3 the SAND (km of beaches) positively affect the efficiency levels of both tourist and non-
4 tourist regions.
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8 The drivers of tourism performance, such as the SUN and INSECURITY harm the
9 efficiency of Spanish RT. The SUN factor negatively affects the efficiency of both tourist
10 and non-tourist regions. A possible explanation for these finding may relate to X-
11 inefficiency theory on the non-allocative form of efficiency by Leibenstein (1966). Regions
12 with more number of sunny days feel more protected against competition due to the
13 favourable environmental conditions and a large number of inbound tourists. The
14 INSECURITY factor also negatively effects the efficiency of tourist regions.
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21 In general, the main conclusion of this study allows us not only to understand but also to
22 establish what factors are significant in regional performance, thus providing statistically
23 reliable information on the efficiency of Spanish RT. Our findings are useful for both
24 scientists and practitioners who seek to understand the factors that contribute to the
25 efficiency of regional tourism. From this point of view, the results of the study can, above
26 all, be considered as an essential guide for regional authorities to maximise the use of
27 geographical and natural advantages to attract tourists as a source of economic
28 development.
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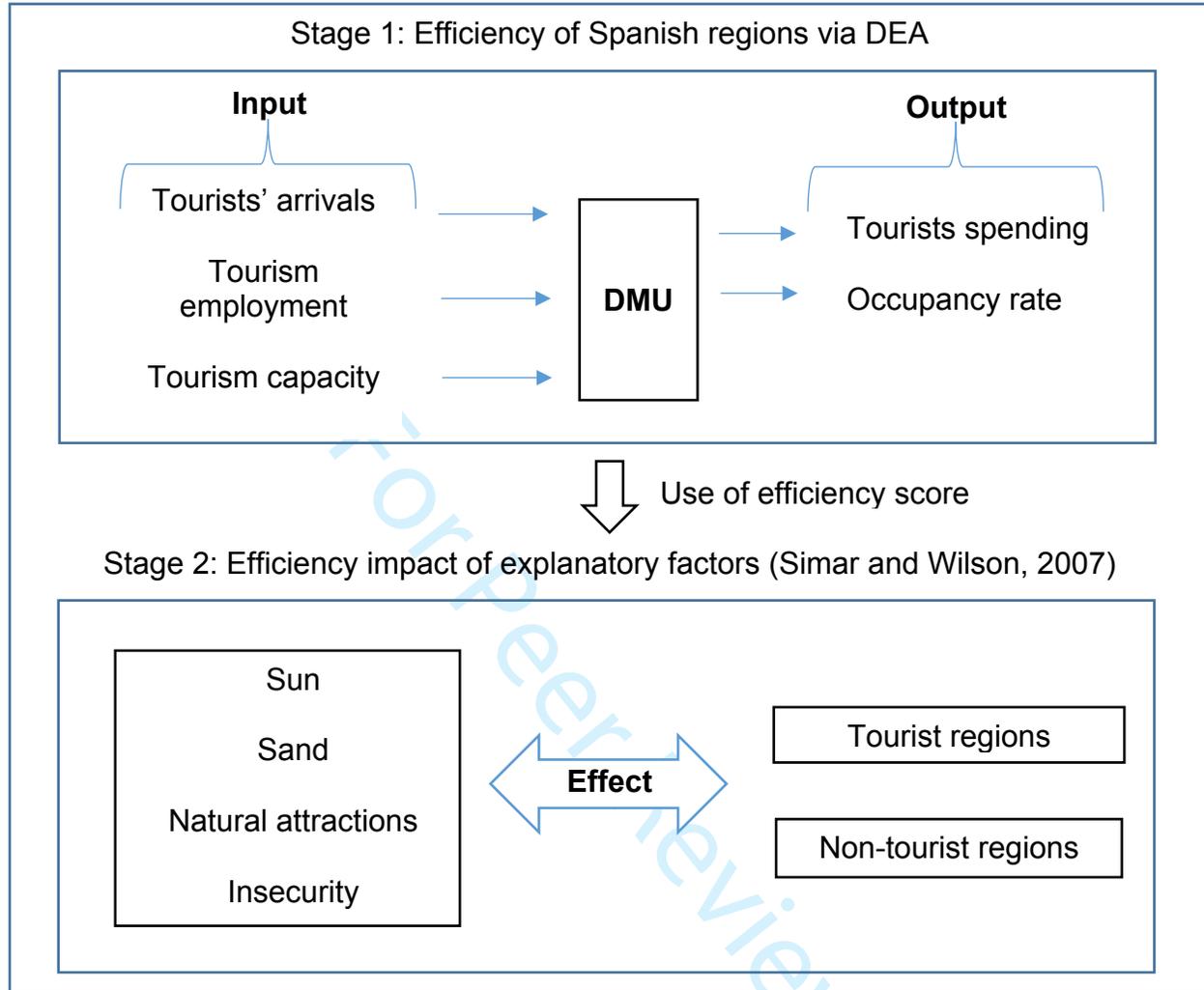
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Table 1: DEA oriented Meta-frontier approach timetable

#	Article	Applied method	Year
1	Assaf and Matawie	Bootstrapping method	2010
2	Sala-Garrido et al.	Non-concave Meta-frontier DEA	2011
3	Tiedemann et al.	Non-concave Meta-frontier DEA	2011
4	Sala Garrido et al.	Ratio form to compute the technology gap	2011
5	Chiu et al.	Hybrid Meta-frontier DEA to distinguish inputs and outputs into radial inputs and outputs	2013
6	Chiu et al.	Meta-frontier DEA model based on the two-stage network directional distance function with quasi-fixed inputs	2013
7	Zhang et al.	Meta-frontier non-radial directional distance function	2013
8	Yu et al.	Meta-frontier generalised directional distance function approach from O'Donnell et al. (2008) and Fare and Grosskopf (2010)	2015
9	Mei et al.	Meta-frontier slack-based efficiency measure	2015
10	Chiu et al.	Meta-frontier DEA model with the two-stage network directional distance function	2016

Figure 1: Framework of this study.



SOURCE: Self-elaboration.

Table 2: Variables for the Simar and Wilson (2007) analysis of determinants.

Factor	Description
SUN	The destinations climate is one of the main factors considered by travellers (Hein et al., 2009). Gómez-Martín (2006) shows that the sun is considered as an uncontrollable tourism attractor in Spanish destinations. The total number of hours of sunshine per year (2008-2018) has been used as a proxy of the variable. The data for our analysis has been gathered by the State Meteorological Agency (AEMET, http://www.aemet.es/es/portada).
SAND	Beaches are a crucial driver of RT in Spain (Gisbert et al., 2018). Hence the primary motivation for 60% of the tourists coming to Spain is to enjoy the sun and beaches (New et al., 2002). Studies moreover show that the economic effects of beaches are significant to local communities (Pendleton et al., 2011). The length of beaches (km) by region was used as a determining factor in the analysis. The data has been obtained in the National Statistical Institute (INE, https://www.ine.es).
NATURAL ATTRACTIONS	National parks are considered as an uncontrollable attractor that create considerable income for adjacent communities and can diversify regional tourism (Mayer et al., 2010). Besides, national parks have an economic impact on the regions (Buultjens and Luckie, 2004). 15 Spanish national parks were used in the analysis. Variable dummy takes the value 0 if the region has no national parks and 1 if otherwise. Data for these have been obtained in the Spanish Ministry for the Ecological Transition (MITECO, http://www.miteco.gob.es).
INSECURITY	Security affects tourism demand (Harper 2001; George 2003). Studies on return visits also show that tourists are more likely to be deterred from travelling or returning to dangerous countries or regions in which there are security concerns (Alegre and Cladera,

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3 2006). For example, when the tragic events of September 11th
4 occurred, the image of international tourism was severely damaged,
5 and travellers cancelled their planned trips due to perceived
6 increased risk (Akama and Kieti 2003). The *insecurity* factor is
7 measured by the number of crimes recorded by the Spanish police
8 department by regions (2008-2018). The data obtained from the
9 National Statistical Institute (INE, <https://www.ine.es>).
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16 SOURCE: Self-elaboration.
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Table 3: Summary statistics of inputs and outputs

	Variables	Definition and units	Source	Min.	Max.	Mean	St. Dev.
Inputs	Tourists arrivals to Spain	Number of tourists arriving to Spain	FRONTUR, The Survey of domestic tourism (INE)	1412.77	44566.67	12976.42	11053.37
	Tourism employment	Employment involved in the tourism sector	LFS, Hospitality and Tourism Employees (INE)	943.98	58729.50	13371.57	14894.38
	Tourism capacity	Number of bedrooms available to receive tourists	HOS, COS, TAOS (INE)	12473.86	490312.12	141293.55	146205.76
Outputs	Tourists spending	Spending amount by tourists	Survey of domestic tourism, EGATUR (INE)	201.20	23835.10	5133.76	5907.04
	Occupancy rate	Number of tourists' overnight stays	FRONTUR, HOS, COS, Survey of domestic tourism, TAOS, HosOS (INE)	1383.44	105335.70	26399.00	32156.48

Note: AEMET: State Meteorological Agency. INE: National Statistical Institute. FRONTUR: Tourist Movement on Borders. EGATUR: Tourism Expenditure Survey. HOS: Hotel Occupancy Survey. COS: Campsite Occupancy Survey. LFS: Labour Force Survey. TAOS: The Tourist Accommodation Occupancy Survey covers. HosOS: The Hostel Occupancy Survey. Variables tourism employment, tourism capacity, tourists' arrivals and tourists spending are shown in digit of thousands.

Table 4: Summary statistics of variables in averages by regions for 2008-2018

Non-tourist regions	Tourism capacity	Tourism employment	Tourists arrivals to Spain	Occupancy rate	Tourists spending
Pais Vasco	39212.66	4379.20	5226.27	6641.20	1734.73
Cantabria	39098.11	2560.45	3991.07	4407.17	821.32
Asturias	40936.12	3153.76	4759.03	4567.84	999.69
Aragon	68330.05	4733.31	7619.92	7243.94	1191.14
Galicia	82459.19	7320.15	9616.08	10404.69	1906.79
Rioja	14238.86	1008.39	1710.59	1466.18	247.89
Castilla – Leon	47878.81	3897.47	12025.24	4348.08	1273.46
Navarra	24407.12	1925.67	2914.16	2547.95	489.87
Castilla - La Mancha	87457.08	7844.95	17479.97	9356.92	2498.78
Extremadura	28150.52	2694.52	4967.85	2846.58	742.34
Tourist regions					
Balears Illes	236510.46	30446.66	14178.27	73719.68	11692.19
Canarias	395995.67	50444.42	16292.57	101545.83	13473.15
Comunitat Valenciana	280334.90	18141.28	23560.24	45169.85	8903.85
Cataluna	467683.63	34089.75	38244.43	79574.13	17599.41
Madrid	129798.27	15246.02	16269.45	25413.53	8140.63
Murcia	40939.13	2724.84	4344.06	5167.97	1158.15
Andalucia	378559.77	36705.80	37399.89	64361.52	14400.54

Note: Variables tourism employment, tourism capacity, tourists' arrivals, tourists spending and population are shown in digit of thousands.

Table 5: The average scores of efficiency of tourist and non-tourist regions in Spain (2008-2018) ranked overall technical efficiency (CRS), pure technical efficiency (VRS) and scale efficiency.

Region	Overall technical efficiency (CRS)	Pure technical efficiency (VRS)	Scale efficiency
Non-tourist regions			
Pais Vasco	0.69	0.83	0.82
Cantabria	0.66	0.80	0.82
Asturias	0.58	0.69	0.84
Aragon	0.58	0.65	0.88
Galicia	0.56	0.60	0.93
Rioja	0.55	1.00	0.55
Castilla - Leon	0.52	0.56	0.94
Navarra	0.51	0.74	0.69
Castilla - La Mancha	0.51	0.60	0.84
Extremadura	0.46	0.68	0.69
Average	0.56	0.72	0.80
Tourist regions			
Balears Illes	1.00	1.00	1.00
Canarias	0.99	1.00	0.99
Comunitat Valenciana	0.96	0.96	1.00
Cataluna	0.94	0.97	0.98
Madrid	0.85	0.87	0.98
Murcia	0.77	0.88	0.87
Andalucia	0.73	0.75	0.97
Average	0.89	0.92	0.97
Average in total	0.70	0.80	0.87

SOURCE: Self-elaboration.

Table 6: Parameter estimates for the Simar-Wilson regression model of tourist and non-tourist regions in Spain (2008-2018).

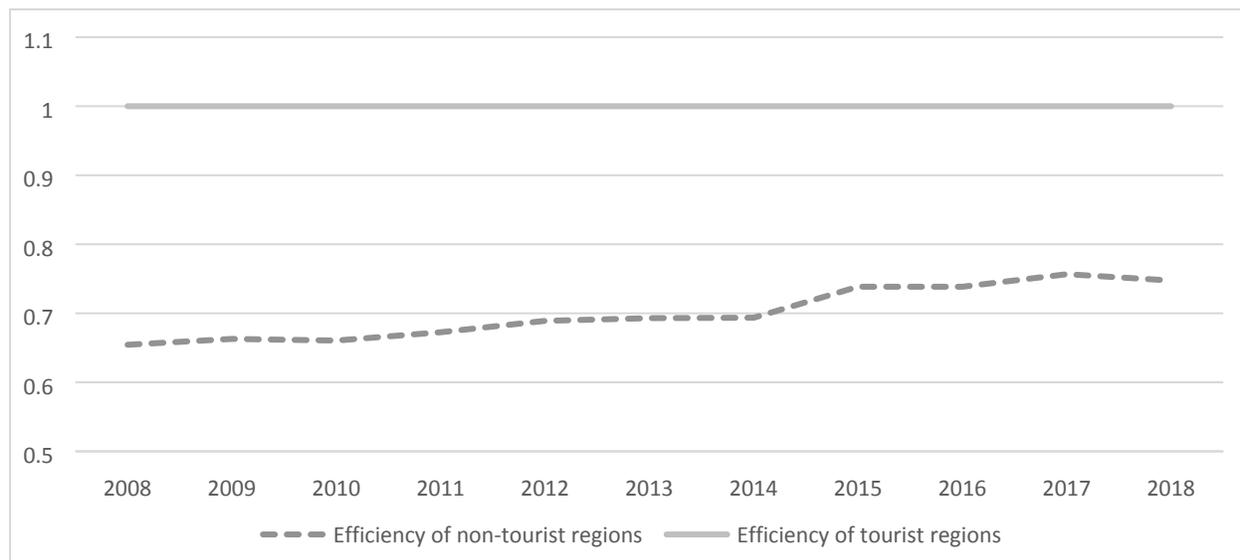
Explanatory factors	Overall technical efficiency -CRS- (z-statistic)		Pure technical efficiency -VRS- (z-statistic)	
	Tourist regions	Non-tourist regions	Tourist regions	Non-tourist regions
SUN	-0.0105** (-2.41)	-0.0018*** (-6.22)	-0.0074*** (-3.64)	-0.0013** (-2.18)
SAND	0.0002* (1.83)	0.0000 (0.98)	-0.0002 (-0.49)	0.0002* (1.79)
NATURAL ATTRACTIONS	0.0998 (0.87)	0.0414** (2.08)	-0.0162 (-0.17)	0.0095 (0.26)
INSECURITY	-8.4200* (-1.84)	-1.3200 (-0.41)	-1.5500*** (-3.42)	-4.4100 (-0.69)

Notes: ***, **, and *: Below the 1%, 5% and 10% statistical significance thresholds, respectively. Likelihood ratio chi-square (df = 2)

Table 7: Technical efficiency (TE^k), Metafrontier efficiency (TE^{meta}) and technological gaps (TGR)

Criteria	Average	Std. Dev.
All regions	Average	Std. Dev.
Technical efficiency	0.84	0.12
Metafrontier efficiency	0.70	0.19
Technology Gap Ratio	0.82	0.15
Tourist regions	Average	Std. Dev.
Technical efficiency	0.89	0.12
Metafrontier efficiency	0.89	0.12
Technology Gap Ratio	1.00	0.00
Non-tourist regions	Average	Std. Dev.
Technical efficiency	0.70	0.12
Metafrontier efficiency	0.56	0.08
Technology Gap Ratio	0.70	0.06

Figure 2: Evolution of Technology Gap Ratio (TGR) by groups (2008-2018).



SOURCE: Self-elaboration.

Peer Review

The authors take this opportunity to thank the reviewers of our paper for their kind collaboration to the improvement of this paper. We have analyzed the comments carefully, and several corrections have been made, which we hope will meet with your approval. In the revision report and manuscript, the answers or explanations are written in blue, and the newly added contents are in red.

Reviewer(s)' Comments to Author: Referee: 1 Comments to the Author

The paper evaluates the efficiency of tourism in Spanish regions by using a meta-frontier DEA approach. This helps to deal with the heterogeneity of regions, divided in two groups according to their tourist or non-tourist vocation. In particular, the aim is to assess the determinants of efficiency (with a second stage analysis based on the Simar-Wilson 2007 methodology). One of the main results indicate that the (in)security is an important factor that explain the performance of tourist regions (while it does not affect non-tourist regions). I think the idea behind the paper is very interesting and the methodological approach is sound. Security is certainly an important driver of tourism demand and this study proves it with an innovative approach. For this reason, I have only some technical issues that I would like the authors to deal with.

The authors feel very grateful for the reviewer's comments since we consider them a recognition of the work done.

1. I have some doubts on the set of input-output used in the analysis. In particular, I cannot understand the rational for having "tourists arrivals" as an input (I would see it rather as an output). Does it makes sense a model where you "minimize" (as an input) the number of tourist arrivals?

The authors would like to thank the referee for noting this issue as we consider it crucial for a good efficiency analysis. At first glance, Tourists arrivals and the number of overnight stays could be considered two similar concepts. However, it can also be considered as a process in which tourists arrivals transforms into bed-nights and tourist spending. This distinction allows us to discuss tourism performance through the length of stay and the spending. Thus, it is possible to have a large number of arrivals for a few bed-nights, a situation that is symptomatic for an inefficient destination. In this work, "tourism arrivals" has been considered as an input variable since we consider that it makes a better approximation of the economic returns of tourism.

The following paragraph has been added to explain the problem when categorizing tourism arrivals (p.11):

Tourism is a type of multi-product process. Numerous variables are of interest for the analysis of the tourist efficiency and productivity of a region. These variables are usually related to accommodation capacity and employment as inputs and, the length of stay (bed-nights) and tourist spending as outputs (Fuchs, 2004; Cracolici et al., 2007; Botti et al., 2009; Barros et al., 2011; Assaf and Josiassen, 2012; Assaf and Tsionas, 2015; Cuccia et al., 2016). However, the identification of inputs and outputs in the measure of tourism efficiency is still an open question since there is no consensus on whether "arrivals" should be considered an input or an output. On the one hand, "tourist arrivals" can be understood as the result (output) of the utilization of tourist inputs (Assaf and Josiassen, 2012; Assaf and Tsionas, 2015; Cracolici et al., 2007; Fuchs, 2004). On the other hand, tourism can also be considered as a process in which "arrivals" (input) is transformed into overnight stays (bed-nights) and tourist spending (Peypoch and Solonandrasana, 2007; Botti et al., 2009; Barros et al., 2011; Cuccia et al., 2016).

2. Please provide a better explanation of what the variable concerning "occupancy" measures – and how it relates to tourists arrivals. Also, please rename the variable as "occupancy" instead of "occupancy rate", since "occupancy rate" would refer to a percentage.

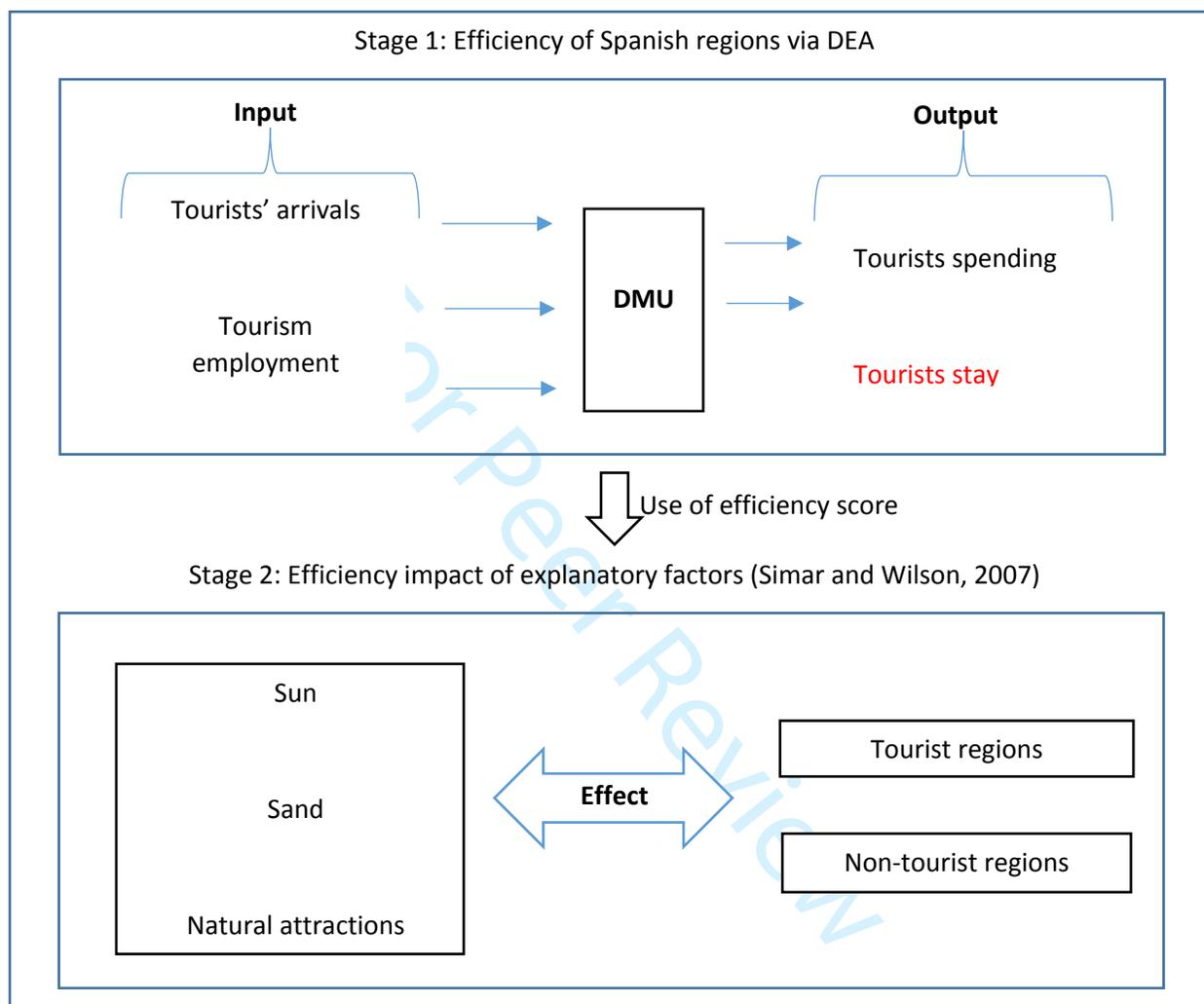
As can be deduced from the reviewer's comment, the name of the "occupancy rate" variable resulted in a misinterpretation of its true meaning. Therefore, in the current version of the manuscript, the variable name has been modified to "Tourist stay" since we believe it is more accurate. The variable aims to measure the total length of stay of tourists in each region. Thus, the total number of overnight spent in tourist accommodation establishments has been used as a proxy of the tourist stay. To provide greater clarity to the explanation of the data, all variables have been explained in a more precise way (p.11, 12).

In the first stage of the analysis, output and input variables have been chosen based on a review of the literature mentioned in section 2, and the data at our disposal. As input variables, this study includes Tourists arrivals measured by the number of tourists (both domestic and foreign) arriving to the region, Tourism employment measured by the number of employees involved in tourism, and Tourism capacity measured by the number of available bedrooms to receive tourists. As output variables, Tourists spending is measured by

the amount of tourists' spending in MLN euros and, Tourist stay is measured by the total number of tourists' overnight stays (length of stay) in hosting places. In this work "tourism arrivals" has been considered as an input variable since we consider that it makes a better approximation of the economic returns of tourism.

Table 3, Table 4 and Figure 1 have also been modified (p. 31, 34 and 35).

Figure 1: Framework of this study.



SOURCE: Self-elaboration.

Table 3: Summary statistics of inputs and outputs

	Variables	Definition and units	Source	Min.	Max.	Mean	St. Dev.
Inputs	Tourists arrivals	Number of tourists arriving to the region	FRONTUR, The Survey of domestic tourism (INE)	1412.77	44566.67	12976.42	11053.37

	Tourism employment	Employment involved in the tourism sector	LFS, Hospitality and Tourism Employees (INE)	943.98	58729.50	13371.57	14894.38
	Tourism capacity	Number of bedrooms available to receive tourists	HOS, COS, TAOS (INE)	12473.86	490312.12	141293.55	146205.76
Outputs	Tourists spending	Spending amount by tourists	Survey of domestic tourism, EGATUR (INE)	201.20	23835.10	5133.76	5907.04
	Tourist stays	Number of tourists' overnight stays	FRONTUR, HOS, COS, Survey of domestic tourism, TAOS, HosOS (INE)	1383.44	105335.70	26399.00	32156.48

Note: AEMET: State Meteorological Agency. INE: National Statistical Institute. FRONTUR: Tourist Movement on Borders. EGATUR: Tourism Expenditure Survey. HOS: Hotel Occupancy Survey. COS: Campsite Occupancy Survey. LFS: Labour Force Survey. TAOS: The Tourist Accommodation Occupancy Survey covers. HosOS: The Hostel Occupancy Survey. Variables tourism employment, tourism capacity, tourists' arrivals and tourists spending are shown in a digit of thousands.

3. More in general, you are adopting an input-oriented approach. To me, it would seem more logical the aim of maximizing the outputs (given the inputs), thus the adoption of an output-oriented model.

The choice of the model orientation should be done based on the level of control that the agents involved in the tourism industry have on input and output variables. These choices must consider the characteristics of the data and the purpose of the analysis. We believe that Tourists spending and the length of stay is not under the control of the regional tourism industry. Thus, In the face of changes in tourism demand, the agents involved in tourism production will act by modifying the input factors (employment and infrastructure). Therefore, we consider that Spanish industry operates in a sector characterized by endogenous inputs and exogenous outputs. However, as Coelli and Perelman (1999) demonstrated, the orientation of the model should not affect the results obtained.

The following footnote has been added as an explanation to the orientation of the model (p.6)

In this research, an input-orientated model has been chosen since we believe the tourism industry faces great difficulty in modifying and moving outputs (such as tourists spending and the length of stay). Consequently, the agents involved in the tourism industry should focus on minimizing inputs. However, as Coelli and Perelman (1999) demonstrated, the orientation of the model should not affect the results obtained.

4. Finally, the authors could expand a bit their comments on results and implications in terms of policy. I think, for future research, it would be also interesting to adopt this approach to compare different countries rather than regions.

The authors would like to thank the referee for this comment since we consider it really pertinent. As suggested by the reviewer, the actual version of the manuscript contains comments on results and implications in terms of policy (p17):

A purpose of these studies is to inform policymakers and tourism managers on the design and implementation of appropriate instruments for enhancing the performance of the tourism industry. Our empirical results describe the efficiency of the sector in Spain and are relevant to establish what factors are significant in the performance of Spanish RT. This research is relevant regarding the importance of security in tourism. For many years, the Spanish tourism model has based its success on the sun and sand factors. However, in recent years the competition of international tourist destinations specialized in the sun and sand model has increased. In this new scenario, security seems to be a determining factor in the success of a tourist destination. Furthermore, natural attractions seem to be a driving force for increasing the tourism efficiency of regions that were not traditionally specialized in tourism.

The above results are meaningful to policymakers. From the results obtained, it can be concluded that a favorable climate is not in itself a guarantee of tourism. Regions traditionally specialized in tourism should try to adapt their tourism model to a new context where security and nature are crucial factors. From this point of view, the results of the study can, above all, be considered as an essential guide for regional authorities to maximize the use of geographical and natural advantages to attract tourists as a source of economic development.

Our findings are also useful for both scientists and practitioners who seek to understand the relationship between tourism and efficiency. This paper contributes to the understanding of the efficiency in tourism in two aspects: First, by demonstrating the importance of heterogeneity in the study of tourism efficiency in territories. Second, by delving into the factors that determine tourism efficiency. However, there are limitations to this research. This paper focuses only on the Spanish case and results may not be generalizable. Although we found a direct relationship between the level of security and tourism efficiency, future research could be applied to other international tourist destinations. Additionally, future research could be applied to the comparison of countries rather than regions.

Referee: 2

This paper should be expanded before being published. Some considerations could be taken into account.

-The paper should be expanded for example by adding propositions, since it is theoretical -a set of propositions that derive in future empirical work would be desirable

Following the reviewer's recommendations, the following paragraph has been added including propositions for future empirical work (p17)

Our findings are also useful for both scientists and practitioners who seek to understand the relationship between tourism and efficiency. This paper contributes to the understanding of the efficiency in tourism in two aspects: First, by demonstrating the importance of heterogeneity in the study of tourism efficiency in territories. Second, by delving into the factors that determine tourism efficiency. However, there are limitations to this research. This paper focuses only on the Spanish case and results may not be generalizable. Although we found a direct relationship between the level of security and tourism efficiency, future research could be applied to other international tourist destinations. Additionally, future research could be applied to the comparison of countries rather than regions.

-A section that explains the main theories on which it is based and study would be advisable. A table that includes similar studies carried out to date could improve the theoretical framework

According to reviewer's suggestions, table 1 includes similar studies carried out to date (p30)

Table 1: DEA oriented Meta-frontier approach timetable

#	Article	Applied method	Year
1	Assaf and Matawie	Bootstrapping method	2010
2	Sala-Garrido et al.	Non-concave Meta-frontier DEA	2011
3	Tiedemann et al.	Non-concave Meta-frontier DEA	2011
4	Sala Garrido et al.	Ratio form to compute the technology gap	2011

5	<i>Chiu et al.</i>	<i>Hybrid Meta-frontier DEA to distinguish inputs and outputs into radial inputs and outputs</i>	2013
6	<i>Chiu et al.</i>	<i>Meta-frontier DEA model based on the two-stage network directional distance function with quasi-fixed inputs</i>	2013
7	<i>Zhang et al.</i>	<i>Meta-frontier non-radial directional distance function</i>	2013
8	<i>Yu et al.</i>	<i>Meta-frontier generalised directional distance function approach from O'Donnell et al. (2008) and Fare and Grosskopf (2010)</i>	2015
9	<i>Mei et al.</i>	<i>Meta-frontier slack-based efficiency measure</i>	2015
10	<i>Chiu et al.</i>	<i>Meta-frontier DEA model with the two-stage network directional distance function</i>	2016

-The results should be shown in a figure, as well as the relationships studied and compliance or not of the hypotheses. For the reader it would be much easier to understand.

Following the reviewer's recommendations, a figure with the results by Regions is included in the current version of the manuscript (38).

Figure 2: Tourism efficiency in Spain



In addition, the current version of the manuscript includes the expected signs (table 2) for the variables determining efficiency (p.32).

Table 2: Variables for the Simar and Wilson (2007) analysis of determinants.

Factor	Description	Expected sign
SUN	The destinations climate is one of the main factors considered by travellers (Hein et al., 2009). Gómez-Martín (2006) shows that the sun is considered as an uncontrollable tourism attractor in Spanish destinations. The total number of hours of sunshine per year (2008-	Positive

2018) has been used as a proxy of the variable. The data for our analysis has been gathered by the State Meteorological Agency (AEMET, <http://www.aemet.es/es/portada>).

8	<i>SAND</i>	<i>Beaches are a crucial driver of RT in Spain (Gisbert et al., 2018). Hence the primary motivation for 60% of the tourists coming to Spain is to enjoy the sun and beaches (New et al., 2002). Studies moreover show that the economic effects of beaches are significant to local communities (Pendleton et al., 2011). The length of beaches (km) by region was used as a determining factor in the analysis. The data has been obtained in the National Statistical Institute (INE, https://www.ine.es).</i>	<i>Positive</i>
19	<i>NATURAL ATTRACTIONS</i>	<i>National parks are considered as an uncontrollable attractor that create considerable income for adjacent communities and can diversify regional tourism (Mayer et al., 2010). Besides, national parks have an economic impact on the regions (Buultjens and Luckie, 2004). 15 Spanish national parks were used in the analysis. Variable dummy takes the value 0 if the region has no national parks and 1 if otherwise. Data for these have been obtained in the Spanish Ministry for the Ecological Transition (MITECO, http://www.miteco.gob.es).</i>	<i>Positive</i>
32	<i>INSECURITY</i>	<i>Security affects tourism demand (Harper 2001; George 2003). Studies on return visits also show that tourists are more likely to be deterred from travelling or returning to dangerous countries or regions in which there are security concerns (Alegre and Cladera, 2006). For example, when the tragic events of September 11th occurred, the image of international tourism was severely damaged, and travellers cancelled their planned trips due to perceived increased risk (Akama and Kieti 2003). The insecurity factor is measured by the number of crimes recorded by the Spanish police department by regions (2008-2018). The data obtained from the National Statistical Institute (INE, https://www.ine.es).</i>	<i>Negative</i>

SOURCE: Self-elaboration.

Also, in the results (table 6) a column has been added with the expected signs for each variable (p.37).

Table 6: Parameter estimates for the Simar-Wilson regression model of tourist and non-tourist regions in Spain (2008-2018).

Explanatory factors	Overall technical efficiency -CRS- (z-statistic)		Pure technical efficiency -VRS- (z-statistic)		Expected
	Tourist regions	Non-tourist regions	Tourist regions	Non-tourist regions	
SUN	-0.0105** (-2.41)	-0.0018*** (-6.22)	-0.0074*** (-3.64)	-0.0013** (-2.18)	Positive
SAND	0.0002* (1.83)	0.0000 (0.98)	-0.0002 (-0.49)	0.0002* (1.79)	Positive
NATURAL ATTRACTIONS	0.0998 (0.87)	0.0414** (2.08)	-0.0162 (-0.17)	0.0095 (0.26)	Positive
INSECURITY	-8.4200* (-1.84)	-1.3200 (-0.41)	-1.5500*** (-3.42)	-4.4100 (-0.69)	Negative

Notes: ***, **, and *: Below the 1%, 5% and 10% statistical significance thresholds, respectively.

Likelihood ratio chi-square (df = 2)

-The academic implications and for the practitioners are not included in the text. At least two of each type should be considered. The future research could be added.

The authors are grateful for this comment, as they consider it very pertinent. Following the reviewer's recommendations, the conclusions have been modified to include academic and practitioners implications (p.17)

This research is relevant regarding the importance of security in tourism. For many years, the Spanish tourism model has based its success on the sun and sand factors. However, in recent years the competition of international tourist destinations specialized in the sun and sand model has increased. In this new scenario, security seems to be a determining factor in the success of a tourist destination. Furthermore, natural attractions seem to be a driving force for increasing the tourism efficiency of regions that were not traditionally specialized in tourism.

The above results are meaningful to policymakers. From the results obtained, it can be concluded that a favorable climate is not in itself a guarantee of tourism. Regions traditionally specialized in tourism should try to adapt their tourism model to a new context where security and nature are crucial factors. From this point of view, the results of the study can, above all, be considered as an essential guide for regional authorities to maximize the use of geographical and natural advantages to attract tourists as a source of economic development.

Our findings are also useful for both scientists and practitioners who seek to understand the relationship between tourism and efficiency. This paper contributes to the understanding of the efficiency in tourism in two aspects: First, by demonstrating the importance of heterogeneity in the study of tourism efficiency in territories. Second, by delving into the factors that determine tourism efficiency. However, there are limitations to this research. This paper focuses only on the Spanish case and results may not be generalizable. Although we found a direct relationship between the level of security and tourism efficiency, future research could be applied to other international tourist destinations. Additionally, future research could be applied to the comparison of countries rather than regions.

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10 **The change of the Spanish tourist model: from the *Sun and Sand* to the *Security***
11 ***and Sand***

12 **Abstract:** There is evidence of specialisation in tourism destinations, but also a lack of
13 literature regarding its impact on tourism regional performance. This study aims to
14 contribute to the analysis of the determinants of tourism performance. To this end, the
15 efficiency of 17 Spanish regions has been estimated by meta-frontier DEA techniques
16 over the 2008-2018 period. In the second stage, we adopt the bootstrapping method
17 proposed by Simar and Wilson (2007) to measure the impact of explanatory factors on
18 tourism efficiency.

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20 The results suggest that regions specialised in tourism may achieve higher efficiency
21 levels. However, there is evidence of a catching-up process in the tourism technology of
22 the Spanish regions over the last ten years. Results also suggest that *sand* (kilometres
23 of beaches) and *insecurity* are the key drivers of tourism efficiency. Moreover, *natural*
24 *attractions* is the factor that most positively influences efficiency in non-specialised
25 regions.

26 **Keywords:** Spain, Meta-frontier, DEA, Tourism efficiency, Regional tourism.
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Introduction

Tourism is a real global force for economic growth and development. By serving as a catalyst for innovation and entrepreneurship and creating more and better jobs, it helps to build better lives for millions of individuals (UNWTO, 2019). According to the World Travel and Tourism Council (WTTC, 2019), tourism contributes 3.2% (\$ 2,750.7 billion) to the global GDP and supports one in every ten jobs in the world, generating 3.8% of the total employment in 2018.

Despite the downside risks (economic slowdown, *Brexit* uncertainty, etc.), the number of international travellers is still increasing worldwide (UNWTO, 2019). For years, the most popular part of the world is the European Union (EU), concentrating 39.15% of global tourism over the past decade (World Bank, 2019). The EU attracts foreign tourists by their agreeable warm climate throughout the year with rich historical culture and extensive sandy beaches.

In this sense, Spain is one of the major tourist powers, receiving 5.20% of all international tourists from all around the world over the last twenty years (World Bank, 2019). Spain has a suitable environment for natural, cultural and both sand and sea and ski tourism in most regions, due to its historical endowment and geographical situation (orographic conditions) with the Mediterranean, the semi-arid and oceanic climate. According to the Tourist Movement on Borders (Frontur, 2019), Spain received 81,786,364 international tourists in 2018.

Spain is often shown to be at the top of the list of countries with the most productive international tourism. Despite this, it is relevant to evaluate whether there are differences among the efficiency of regional tourism (from now on RT) in Spain. RT means a geographical location (region) where natural and human-made environment, supplied by private and public agents, are organised and managed to attract tourists and be enjoyed by them (Botti et al., 2009; Barros et al., 2011).

This study aims to contribute to the analysis of the determinants of tourism performance. The evaluation of the drivers of tourism performance is especially relevant, due to the importance of the tourism sector in the Spanish regional economy.

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10 To address the research aims, a two-stage procedure is applied. First, we carry out a
11 meta-frontier DEA to obtain the efficiency scores. Then, we use the bootstrapping method
12 proposed by Simar and Wilson (2007) to measure the impact of explanatory factors on
13 the tourism efficiency of the Spanish regions. This research presents the following
14 novelties: (1) efficiency evaluation is carried out separately by grouping regions in
15 accordance with their tourism specialization (Non-tourist: Pais Vasco, Cantabria,
16 Asturias, Aragon, Galicia, Rioja, Castilla – Leon, Navarra, Castilla - La Mancha,
17 Extremadura; Tourist specialization: Balears Illes, Canarias, Comunitat Valenciana,
18 Catalunya, Madrid, Murcia, Andalucia), which allows dealing with regional heterogeneity
19 in the DEA estimation. (2) Efficiency determinants are evaluated separately for the two
20 groups of regions, which enables us to see whether the impact of factors determining
21 performance depends on the tourist orientation of the regions.
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26 The article is organized as follows. In section 4.2., we review the literature on previous
27 studies on the efficiency of RTs. Section 4.3. presents an empirical model for estimation.
28 Section 4.4. describes the data and descriptive statistics of the variables used. Section
29 4.5. illustrates the results and section 4.6. highlights the conclusion of the research.
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33 **Literature review**

34 Tourism stimulates economic research to investigate ways to use it as a driver of
35 economic growth due to its industrial relevance. There is an increasing interest in
36 assessing the efficiency of tourism sub-sectors (hotel, restaurant, service, tourist
37 transportation, etc.) and the effectiveness of public policy for increasing the efficiency of
38 RT. Various frontier models are used, from nonparametric to parametric and stochastic
39 methods. Among the various frontier approaches the most used are two different
40 methodologies: the parametric method, Stochastic Frontier Analysis (SFA) (Aigner et al.,
41 1977) and the non-parametric method, Data Envelopment Analysis (DEA) (Charnes et
42 al., 1978). The advantage of these frontier methods over regression, partial and simple
43 productivity techniques lies in the calculation of efficiency based on the concept proposed
44 by Farrell (1957). According to this concept, productivity is defined as the ratio of input to
45 output and can be calculated using a single or by aggregating multiple inputs and outputs.
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10 In the frontier methods, the criterion in comparing the efficiency of a Decision-making unit
11 (DMUs) is assessing the distance of each DMU from the frontier. Thus, focusing on RT
12 efficiency, the frontier is used as the basis for comparison between different DMUs.
13 Nevertheless, many researchers ignore the fact that if the DMUs under study operate
14 under different characteristics, it becomes inaccessible to use a single frontier in
15 comparing the efficiency of the various firms (Matawie and Assaf, 2008). Such problems
16 mainly occur when comparisons between DMUs from different groups are inaccessible.
17 To solve this, referring to the concept of Meta-frontier proposed by Hayami (1969), and
18 Hayami and Ruttan (1970), later Battese and Rao (2002), Battese et al. (2004) and
19 O'Donnell et al. (2008) have addressed the issue of a single frontier when group
20 differences exist between the different firms. An advantage of this model is that it allows
21 for the investigation of DMUs' efficiency in different groups that operate under different
22 characteristics. Therefore, the Meta-frontier model is considered as an envelope of all the
23 possible group frontiers.
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29 The approach proposed by O'Donnell et al. (2008) shows that the meta technical
30 inefficiency under the Meta-frontier can not only be divided into two parts (technology gap
31 inefficiency and group technical inefficiency) but also can be used to justify the direction
32 for improvement of technology. Since the development of the Meta-frontier DEA model
33 (O'Donnell et al., 2008) coming out, various Meta-frontier approaches based on DEA
34 have been proposed (Assaf and Matawie (2010), Sala-Garrido et al. (2011), Tiedemann
35 et al. (2011), Chiu et al. (2013). Table 1. shows the DEA oriented Meta-frontier approach
36 timetable.
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42 Table 1: DEA oriented Meta-frontier approach timetable
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46 Likewise, since every additional update, a growing number of studies have applied
47 various meta-frontier DEA models to measure the group efficiency, meta-efficiency and
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10 technology gap in multiple industries (Medal-Bartual et al., 2012, Wang et al., 2014
11 Molinos-Senante et al., 2015, Chen et al., 2017, among others).

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13 Regarding the analysis of tourist efficiency, the literature has analysed tourism efficiency
14 worldwide (Assaf and Josiassen, 2012; Hadad et al., 2012), in Europe (Abad and
15 Kongmanwatana, 2015; Lozano and Gutiérrez, 2011; Soysal-Kurt 2017) and at regional
16 level in Italy (Bosetti et al., 2004; Bosetti et al., 2007; Cuccia et al., 2016), France
17 (Peypoch, 2007, Botti et al., 2009, Barros et al., 2011), Spain (Benito et al., 2014, Martin
18 et al., 2017) among others.

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21 In terms of applications in the tourism industry, most studies which use the Meta-frontier
22 approach evaluate hotel performance, such as Assaf et al. (2010), Huang et al. (2013),
23 Lin et al., (2012), Yu and Chen (2019), Cho and Wang (2018), Lu and Chen (2012), Yu
24 and Chen (2019). Also, restaurants are assessed by Fang and Hsu (2012), Fang et al.
25 (2013), Fang and Hsu (2014), Alberca and Parte (2018). In regional tourism (Benito et
26 al., 2014; Cuccia et al., 2017; Assaf and Josiassen (2016); Assaf and Dwyer (2013); Zha
27 et al., 2019).

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31 Despite the increasing number of papers using various types of Meta-frontier approaches,
32 the method is relatively novel in operation research (OR), and in the literature, as far as
33 we found, there are still no studies on Spanish RT that use The Meta-frontier DEA
34 approach.
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37 38 **Theoretical and empirical Model**

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40 The efficiency of RT has been analysed using different approaches such as regression
41 analysis, productivity index, and ratio analysis. However, the frontier analysis is by far the
42 most used approach. Frontier analysis can be applied using two different methodologies:
43 parametric methods, such as the Stochastic Frontier Analysis (SFA) and non-parametric
44 methods such as Data Envelopment Analysis (DEA). At the first stage of papers' analysis,
45 we use DEA for implementing the non-concave Meta-frontier as DEA is suited to measure
46 efficiencies of the deterministic industry for multiple inputs/outputs sets (Lam et al., 2009).
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Data envelopment analysis

DEA is a non-parametric methodology introduced by Charnes et al. (1978). Based on linear programming, it is used to measure the relative performance of a set of similar organisational units (DMUs) by using multiple measures of inputs and outputs. The DEA model determines the efficiency score for each DMU, obtained as a ratio of weighted outputs to weighted inputs.

Formally, since a total of $L = \sum_k L_k$ regions, the input-oriented¹ technical efficiency under constant return to scale (CRS) is obtained by solving the following linear programming problem:

$$\begin{aligned} \min_{\theta_{it}, \lambda_{it}} \quad & \theta_{it} \\ \text{s.t.} \quad & \theta_{it}x_{it} - \lambda_{it}X \geq 0, \\ & -y_{it} + \lambda_{it}Y \geq 0, \\ & \lambda_{it} \geq 0 \end{aligned} \quad (1)$$

where y_{it} is the $M \times 1$ vector of output quantity for the i th region in the t th period, x_{it} is the $M \times 1$ vector of input quantities for the i th region in the t th period; Y is the $M \times L$ matrix of output quantities for all L regions; X is the $M \times L$ matrix of input quantities for all L regions; λ_{it} is an $L \times 1$ non-negative vector of weights; and θ_{it} depicts a scalar. Thus, $1/\theta_{it}$ is an estimate of the overall technical efficiency (OTE) of i th region in the t th period under CRS. By adding the constraint of convexity on the model (Variable Returns to Scale), one can find the technical efficiency arising from optimal management practices, called pure technical efficiency (PTE) (Banker et al., 1984). Finally, the technical efficiency due to optimal or suboptimal production scale, scale efficiency (SE) can be obtained by the ratio between OTE and PTE (Coelli et al., 2005).

The Meta-frontier model

¹ In this research, an input-orientated model has been chosen since we believe the tourism industry faces great difficulty in modifying and moving outputs (such as tourists spending and the length of stay). Consequently, the agents involved in the tourism industry should focus on minimizing inputs. However, as Coelli and Perelman (1999) demonstrated, the orientation of the model should not affect the results obtained.

On a theoretical basis, the organizational units (DMUs) participating in the same frontier employ the same set of inputs and share the same technology set. Thus, the DEA discriminatory power is dependent on the homogeneity of the domain of the sample (Samoilenko and Osei-Bryson, 2008). However, as discussed in section 4.2., the Spanish RT have different touristic technologies, management levels, and therefore different production frontiers. To take into account the differences in technology across the Spanish RT, this paper proposes the meta-frontier approach. Based on the meta-production function introduced by Hayami (1969), and Ruttan and Hayami (1970), this technique aims to provide a homogenous boundary for all heterogeneous DMUs by estimating the frontiers of relatively homogenous groups (Battese and Rao., 2002; Battese et al., 2004; O'Donnell et al., 2008). Finally, a new production frontier (called metatechnology) is obtained through enveloping the boundaries of different groups.

Formally, let x and y denote the (non-negative) input and output vectors of dimensions ($M \times 1$) and ($N \times 1$). We assume that production technology is the knowledge and ability to transform inputs into outputs. We consider $K (> 1)$ specific technology groups, T^K . The production technology (T^k) of the k th group, with $k = 1, 2, 3, \dots, K$, is given by:

$$T^k = \{(x^k, y^k) \in R^+ | x^k \text{ can produce } y^k\} \quad (2)$$

The production technology set T^k , provides an equivalent representation of the capability of transforming inputs into outputs. The group-specific input set (X^k) defined for a specific output vector y^k is defined as:

$$X^k(y^k) = \{x^k: (x^k, y^k) \in T^k\} \quad (3)$$

The boundaries of the input sets determine the 'isoquants'. The group-specific output set (P^k) is defined for a specific vector of input x^k as:

$$P^k(x^k) = \{y^k: (x^k, y^k) \in T^k\} \quad (4)$$

The technology set for the k th group can be represented by the following distance function based on input minimisation:

$$D_i^k(x^k, y^k) = \sup_{\lambda} \{\lambda > 0: (x^k/\lambda) \in X^k(y^k)\} \quad (5)$$

and it shows the ratio of the actual production levels to the frontier production levels. The distance function can be used to measure the technical efficiency of the production unit (Shepard 1962):

$$0 \leq TE^k(x^k, y^k) = [D_i^k(x^k, y^k)]^{-1} \leq 1 \quad (6)$$

As we assume that there is a sub technology collection T^k which operates under a standard technical collection, the production technology of the meta-frontier (T^{meta}) is given by:

$$T^{meta} = \{T^1 \cup T^2 \cup \dots \cup T^k\} = \{(x, y) \in R^+ | x \text{ can produce } y\} \quad (7)$$

Since meta-frontier is different from group frontier, the technical gap between the groups can be overcome, and all the production units have the same technical possibilities to pursue input minimisation (Battese and Rao, 2002). The input-oriented meta-distance function (D_i^{meta}) can be represented as:

$$D_i^{meta}(x,y) = \sup_{\lambda} \{ \lambda > 0 : (x/\lambda) \in X^{meta}(y^{meta}) \} \quad (8)$$

Finally, the Technical Efficiency based on the common frontier can be expressed as:

$$0 \leq TE^{meta}(x,y) = [D_i^{meta}(x,y)]^{-1} \leq 1, \quad (9)$$

From the definition of the metatechnology it can be easily shown that $D_i^k(x^k, y^k) \leq D_i^{meta}(x,y)$.

A purpose of distinguishing the difference between technologies, we define the technology gap ratio (TGR) of efficiency. Following Battese et al. (2004) and O'Donnell et al. (2008), the technology gap ratio (*TGR*) is constructed as in Eq. (9). The bigger the technology gap ratio, the closer the group frontier technology to the meta-frontier. If *TGR* equals 1, no gap exists between the group frontier technology and meta-frontier technology. To illustrate it, the input-orientated *TGR* can be defined using the input distances functions from technologies T^k and T^{meta} as:

$$0 \leq TGR_i^k = \frac{D_i^k(x^k, y^k)}{D_i^{meta}(x,y)} = \frac{TE^k(x^k, y^k)}{TE^{meta}(x,y)} \leq 1 \quad (10)$$

The CCR model fits a linear production technology in the meta-frontier, whereas the BCC model features variable returns to scale, which are more flexible and reflect managerial efficiency as well as purely technical limits.

Parametric regression

To analyse the extent to which efficiency impact of explanatory factors on Spanish tourist and non-tourist regions, we use the two-stage bootstrap truncated regression procedure (Simar and Wilson, 2007).

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10 An advantage of the Simar and Wilson (2007) bootstrap procedure is that it allows
11 obtaining unbiased coefficients, valid confidence intervals and describe a data generating
12 process under which two-step methods are consistent. The basic idea of bootstrapping
13 is the recalculation of the parameter of interest. This is achieved by the approximation of
14 the distribution of the estimator via re-sampling. In this research, the recalculated
15 parameter of interest is the DEA efficiency score. Since variables exist to explain the
16 variation in the efficiency scores, the bootstrap procedure can be extended to account for
17 the impact of environmental variables on efficiency (Assaf and Josiassen, 2011). The
18 discriminatory power of the first stage is not affected since the explanatory variables are
19 not included in the first stage (Liebert and Niemeier, 2013).

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23 The mathematical expression of such regression given by:

$$\varphi_j = a + z_j\delta + \varepsilon_j \quad (11)$$

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29 Where a is the constant term, ε_j is the error term, z_j is a vector (row) of potential covariates
30 that are expected to be related to the DMU's efficiency score, φ .

31 32 33 **The research framework**

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35 The research framework of this study is shown in figure 1. The first stage assesses the
36 efficiency of Spanish regions via DEA (Carner et al., 1978; Banker et al., 1984). The
37 design involves the DEA, which explains technical efficiency (CRS, VRS) and scale
38 efficiency. An advantage of the DEA assessment is that the model can be calculated from
39 different angles and builds a comprehensive analysis with new approaches (Benito et al.,
40 2014). In the second stage, to discover the factors that significantly affect the efficiency
41 in tourist and non-tourist regions in Spain, it applies the bootstrapping method proposed
42 by Simar and Wilson (2007).

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46 The Spanish regions form a quite heterogeneous group in terms of size and output
47 composition. Therefore, changes in the environment or technology could not affect all
48 equally. Consequently, to carry out the analysis, regions are grouped by similar

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characteristic. In this sense, the National Geographical Institute of Spain classifies them in two groups according to their tourism orientation (Fernandez et al. 2018). Group 1 contains regions with the high-density touristic areas (Balears Illes, Canarias, Comunitat Valenciana, Catalunya, Madrid, Murcia, Andalucia) and group 2, regions that do not specialize in tourism (Pais Vasco, Cantabria, Asturias, Aragon, Galicia, Rioja, Castilla – Leon, Navarra, Castilla - La Mancha, Extremadura). Figure 1 shows the research framework for this study.

Figure 1: Framework of this study.

Sources and Data

To evaluate the RT in Spain, the data for 17 Spanish regions (Ceuta and Melilla are not included) have been collected for the period 2008-2018. For the construction of the input and output variables of the determinants of efficiency, data of the National Statistical Institute (INE) and State Meteorological Agency (AEMET) has been used².

Tourism is a type of multi-product process. Numerous variables are of interest for the analysis of the tourist efficiency and productivity of a region. These variables are usually related to accommodation capacity and employment as inputs and, the length of stay (bed-nights) and tourist spending as outputs (Fuchs, 2004; Cracolici et al., 2007; Botti et al., 2009; Barros et al., 2011; Assaf and Josiassen, 2012; Assaf and Tsionas, 2015; Cuccia et al., 2016). However, the identification of inputs and outputs in the measure of tourism efficiency is still an open question since there is no consensus on whether “arrivals” should be considered an input or an output. On the one hand, “tourist arrivals” can be understood as a result (output) of the utilization of tourist inputs (Assaf and Josiassen, 2012; Assaf and Tsionas, 2015; Cracolici et al., 2007; Fuchs, 2004). On the other hand, tourism can also be considered as a process in which “arrivals” (input) is

² Tourist Movement on Borders (FRONTUR), Tourism Expenditure Survey (EGATUR), Hotel Occupancy Survey (HOS), Campsite Occupancy Survey (COS), Labour Force Survey (LFS), Survey of domestic tourism, Tourist Accommodation Occupancy Survey covers, Hostel Occupancy Survey

transformed into overnight stay (bed-nights) and tourist spending (Peypoch and Solonandrasana, 2007; Botti et al., 2009; Barros et al., 2011; Cuccia et al., 2016).

In the first stage of the analysis, output and input variables have been chosen based on a review of the literature mentioned in section 2, and the data at our disposal. As input variables, this study includes *Tourists arrivals* measured by the number of tourists (both domestic and foreign) arriving to the region, *Tourism employment* measured by the number of employees involved in tourism, and *Tourism capacity* measured by the number of available bedrooms to receive tourists. As output variables, *Tourists spending* is measured by the amount of tourists' spending in MLN euros and, *Tourist stay* is measured by the total number of overnight stays (length of stay) in hosting places. In this work "tourism arrivals" has been considered as an input variable since we consider that it makes a better approximation of the economic returns of tourism.

To measure the effect of explanatory factors on the efficiency on both Spanish tourist and non-tourist regions, variables need to be logically connected to determine the efficiency. As Lew (1987), Leiper (1990), Barros et al., (2011) and Assaf and Josiassen (2012) indicated the variables selected at this stage include tourism attractors that affect the success of its destination. Thus, to analyse the impact of explanatory factors, four variables were used (z-variables): SUN, SAND, NATURAL ATTRACTIONS, and INSECURITY. Table 2. contains the selection, description, antecedents, analysis and expected sings of these variables.

Table 2: Variables for the Simar and Wilson (2007) analysis of determinants.

The descriptive statistics of the variables used are shown in table 3 and 4.

Table 3: Summary statistics of inputs and outputs

Table 4: Summary statistics of variables in averages by regions for 2008-2018

Results

As mentioned in section 3, the assessment consists of two stages. The DEA approach was used in 17 regions to assess the efficiency levels of the Spanish regions (Ceuta and Melilla are not included) at the first stage over the 2008-2018 period, and the second stage used the parametric regression proposed by Simar and Wilson (2007). In the second stage, the homogeneous smoothing approach with 1000 iteration was applied to solve the potential problem of biased results.

The tourist efficiency results under CRS, VRS and the scale efficiency of the 17 Spanish regions are displayed in table 5. Geographical map of the tourism efficiency in Spain (CRS by regions, 2008 - 2018) is shown in figure 2. The scores are relative measures to the most efficient unit (100%), ranging between 0 - 1, where 0 is inefficient, and 1 is efficient. The results revealed that the average technical efficiency for all regions is 0.70 (CRS), for tourist regions is 0.89 (CRS) and non-tourist regions is 0.56 (CRS). The most efficient regions (score between 0.73 and 1.0) are those with an exit to the seaside, such as Balears Illes, Canarias, Comunitat Valenciana, Catalunya, Madrid (capital), Murcia and Andalucía.

Figure 2: Tourism efficiency in Spain

Table 5: Efficiency average scores of tourist and non-tourist regions in Spain (2008-2018) ranked by overall technical efficiency (CRS), pure technical efficiency (VRS) and scale efficiency.

Apart from the Canary Islands and Madrid (capital), geographically, all regions are located in the Mediterranean area.

On the other hand, all non-tourist regions are located in the central and northwestern parts of the country. The level of efficiency of non-tourist regions is lower (between 0.46 and 0.69) compared with the tourist regions. The highest efficiency score (score between 0.50 and 0.60) among the non-tourist regions belongs to Pais Vasco and Cantabria. The

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lowest efficiency score belongs to Extremadura (under 0.50). All the rest regions (Asturias, Aragon, Galicia, Rioja, Castilla - Leon, Navarra and Castilla - La Mancha) show a score between 0.40 and 0.50.

As it expected, Spain attracts international tourists with its *Sun and Sand* type tourism (Aguilo et al., 2005). These results are in line with findings of Munoz (2007), which states that international travellers are concentrated in destinations, such as the Balearic Islands, Canary Islands, Andalusia and Catalonia. The results are also concurrent with the research by Herrero-Prieto and Gomez-Vega, 2017, and Fernández et al., 2018 for airports and cultural festivals.

Table 6. displays the measure of the effect of explanatory factors on the efficiency of both Spanish tourist and non-tourist regions. The analysis results show that the SUN factor negatively affects the efficiency of the tourist (-0.0105, CRS; -0.0074, CRS) and non-tourist regions (-0.0018, CRS; -0.0013, VRS). The results can be explained by Leibenstein (1966) and its X-inefficiency theory on non-allocative form of efficiency. Sunny regions feel more protected against competition due to favorable environmental conditions. Also, Benito et al., (2014), Munoz (2007), Martin et al., (2017), Hein et al., (2009) support the influence of the sun on incoming visitors.

Table 6: Parameter estimates for the Simar-Wilson regression model of tourist and non-tourist regions in Spain (2008-2018).

The variable SAND has a positive effect on tourist (0.0002, CRS) and non-tourist (0.0002, VRS) regions efficiency. In other words, the longer the beaches, the higher the efficiency level of the region. The results are consistent with Benito et al., (2014), who found that nature and beaches have a positive effect on the competitiveness of Spanish autonomous communities. Furthermore, seaside and beaches argue by Barros et al., (2011), Sellers-Rubio and Casado-Díaz (2018), Claver-Cortés et al., (2007).

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10 The explanatory factor NATURAL ATTRACTIONS has a significant positive effect on
11 efficiency in non-tourist regions (0.0414, CRS). This effect may be associated with the
12 attractors of these regions. It is essential to have national parks, as most non-tourist
13 regions regarding their geographical and natural environment have no specific attractors
14 as in tourist regions. These results are consistent with those obtained by Cuccia et al.
15 (2017).
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18 Security is an important driver of tourism performance. The explanatory factor
19 INSECURITY has a significant adverse effect on the efficiency of tourist regions (-8.4200,
20 CRS; -1.5500, VRS). The results are in line with Pizam, (1999), Levantis and Gani,
21 (2000), and Santana-Gallego et al., 2016, who too have considered tourist security.
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24 Table 7 shows Technical efficiency (TE^k), Metafrontier efficiency (TE^{meta}), and
25 technological gaps (TGR), as indicated in section 4.3. In average, the tourist regions
26 possess the best tourism utilisation technology. The results suggest that they require a
27 smaller amount of input to produce a given set of outputs compared to the non-tourist
28 areas.
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33 Table 7: Technical efficiency (TE^k), Metafrontier efficiency (TE^{meta}) and technological
34 gaps (TGR)
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38 There are significant differences in efficiency between the tourist and non-tourist Spanish
39 regions over the last 10 years. Figure 3. shows the average ratio of the technological gap
40 in the tourist and non-tourist regions of Spain for the period 2008 - 2018.
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45 Figure 3: Evolution of Technology Gap Ratio (TGR) by groups (2008-2018).
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10 As the figure illustrates, tourist regions remain on the meta-frontier throughout the entire
11 period (TGR = 1). However, there is a convergence between the tourist and non-tourist
12 regions of Spain.
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14 Non-tourism regions show improvements in their level of efficiency. A visible leap in
15 efficiency gains of non-tourist areas has been seen in 2014 and 2016.
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18 **Conclusion**

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20 This article aims to assess the drivers of tourism performance of Spain at the regional
21 level. A Meta-frontier DEA (Carnes et al., 1978; Battese et al., 2004; O'Donnell et al.,
22 2008) was first carried out to obtain the efficiency scores for each region. Secondly, the
23 bootstrapping method (Simar and Wilson, 2007) was applied to measure the impact of
24 explanatory factors on tourist and non-tourist regional efficiency. The following novelties
25 are presented in this study: (1) we take into account the heterogeneity of regions in the
26 DEA estimation. Therefore the efficiency evaluation is carried out separately by grouping
27 the regions by their focus on tourism. (2) We evaluate the factors determining
28 performance depending on the tourist orientation of the regions. The first stage of the
29 analysis shows that geographical location has a significant impact on the efficiency of
30 Spanish RT. The most efficient regions are the capital and the tourist-oriented regions
31 with an exit to the seaside.
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36 Over the past 10 years a convergence in the efficiency level between the tourist and non-
37 tourist regions of Spain has been observed. On the whole, tourist regions have the best
38 tourism technology. This result indicates that they need fewer resources to get a given
39 set of outputs.
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42 The analysis of the efficiency effect on RT of the second stage showed that the NATURAL
43 ATTRACTIONS impacts positively on tourism performance of the non-tourist regions and
44 the SAND (km of beaches) positively affect the efficiency levels of both tourist and non-
45 tourist regions.
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10 The drivers of tourism performance, such as the SUN and INSECURITY harm the
11 efficiency of Spanish RT. The SUN factor negatively affects the efficiency of both tourist
12 and non-tourist regions. A possible explanation for these finding may relate to X-
13 inefficiency theory on the non-allocative form of efficiency by Leibenstein (1966). Regions
14 with more number of sunny days feel more protected against competition due to the
15 favourable environmental conditions and a large number of inbound tourists. The
16 INSECURITY factor also negatively effects the efficiency of tourist regions.
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19 A purpose of these studies is to inform policymakers and tourism managers on the design
20 and implementation of appropriate instruments for enhancing the performance of the
21 tourism industry. Our empirical results describe the efficiency of the sector in Spain and
22 are relevant to establish what factors are significant in the performance of Spanish RT.
23 This research is relevant regarding the importance of security in tourism. For many years,
24 the Spanish tourism model has based its success on the *sun and sand* factors. However,
25 in recent years the competition of international tourist destinations specialized in the *sun*
26 *and sand* model has increased. In this new scenario, security seems to be a determining
27 factor in the success of a tourist destination. Furthermore, natural attractions seem to be
28 a driving force for increasing the tourism efficiency of regions that were not traditionally
29 specialized in tourism.
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34 The above results are meaningful to policymakers. From the results obtained, it can be
35 concluded that a favorable climate is not in itself a guarantee of tourism. Regions
36 traditionally specialized in tourism should try to adapt their tourism model to a new context
37 where security and nature are crucial factors. From this point of view, the results of the
38 study can, above all, be considered as an essential guide for regional authorities to
39 maximise the use of geographical and natural advantages to attract tourists as a source
40 of economic development.
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44 Our findings are also useful for both scientists and practitioners who seek to understand
45 the relationship between tourism and efficiency. This paper contributes to the
46 understanding of the efficiency in tourism in two aspects: First, by demonstrating the
47 importance of heterogeneity in the study of tourism efficiency in territories. Second, by
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delving into the factors that determine tourism efficiency. However, there are limitations to this research. This paper focuses only on the Spanish case and results may not be generalizable. Although we found a direct relationship between the level of security and tourism efficiency, future research could be applied to other international tourist destinations. Additionally, future research could be applied to the comparison of countries rather than regions.

For Peer Review

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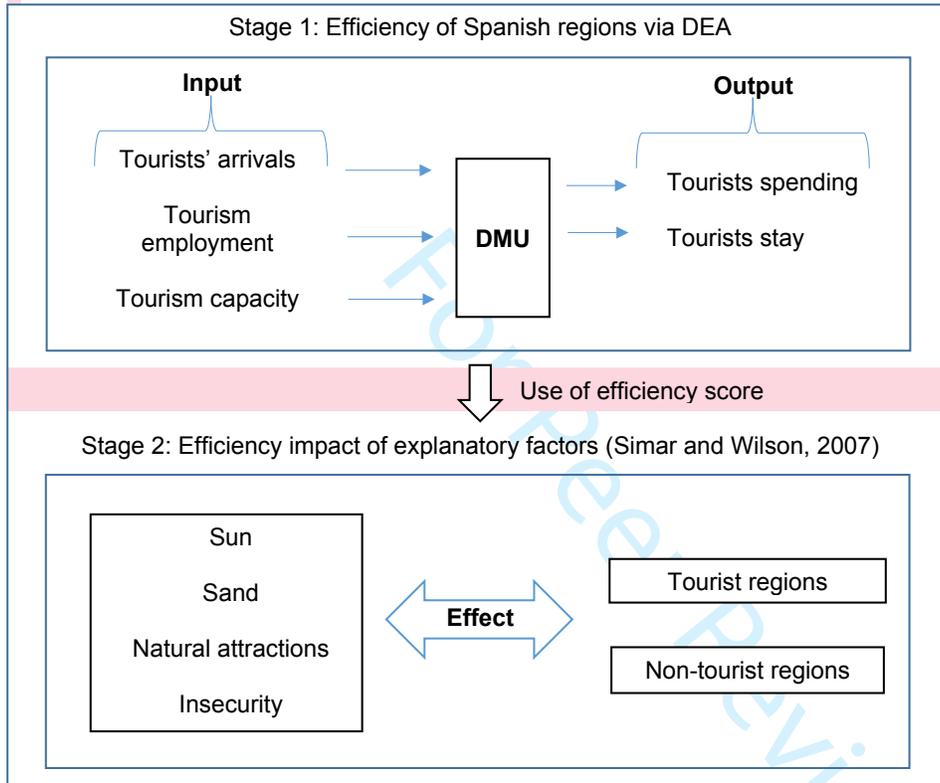
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Table 1: DEA oriented Meta-frontier approach timetable

#	Article	Applied method	Year
1	Assaf and Matawie	Bootstrapping method	2010
2	Sala-Garrido et al.	Non-concave Meta-frontier DEA	2011
3	Tiedemann et al.	Non-concave Meta-frontier DEA	2011
4	Sala Garrido et al.	Ratio form to compute the technology gap	2011
5	Chiu et al.	Hybrid Meta-frontier DEA to distinguish inputs and outputs into radial inputs and outputs	2013
6	Chiu et al.	Meta-frontier DEA model based on the two-stage network directional distance function with quasi-fixed inputs	2013
7	Zhang et al.	Meta-frontier non-radial directional distance function	2013
8	Yu et al.	Meta-frontier generalised directional distance function approach from O'Donnell et al. (2008) and Fare and Grosskopf (2010)	2015
9	Mei et al.	Meta-frontier slack-based efficiency measure	2015
10	Chiu et al.	Meta-frontier DEA model with the two-stage network directional distance function	2016

Figure 1: Framework of this study.



SOURCE: Self-elaboration.

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Table 2: Variables for the Simar and Wilson (2007) analysis of determinants.

Factor	Description	Expected sign
SUN	The destinations climate is one of the main factors considered by travellers (Hein et al., 2009). Gómez-Martín (2006) shows that the sun is considered as an uncontrollable tourism attractor in Spanish destinations. The total number of hours of sunshine per year (2008-2018) has been used as a proxy of the variable. The data for our analysis has been gathered by the State Meteorological Agency (AEMET, http://www.aemet.es/es/portada).	Positive
SAND	Beaches are a crucial driver of RT in Spain (Gisbert et al., 2018). Hence the primary motivation for 60% of the tourists coming to Spain is to enjoy the sun and beaches (New et al., 2002). Studies moreover show that the economic effects of beaches are significant to local communities (Pendleton et al., 2011). The length of beaches (km) by region was used as a determining factor in the analysis. The data has been obtained in the National Statistical Institute (INE, https://www.ine.es).	Positive
NATURAL ATTRACTIONS	National parks are considered as an uncontrollable attractor that create considerable income for adjacent communities and can diversify regional tourism (Mayer et al., 2010). Besides, national parks have an economic impact on the regions (Buultjens and Luckie, 2004). 15 Spanish national parks were used in the analysis. Variable dummy takes the value 0 if the region has no national parks and 1 if otherwise. Data for these have	Positive

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been obtained in the Spanish Ministry for the Ecological Transition (MITECO, <http://www.miteco.gob.es>).

INSECURITY Security affects tourism demand (Harper 2001; George Negative
2003). Studies on return visits also show that tourists
are more likely to be deterred from travelling or returning
to dangerous countries or regions in which there are
security concerns (Alegre and Cladera, 2006). For
example, when the tragic events of September 11th
occurred, the image of international tourism was
severely damaged, and travellers cancelled their
planned trips due to perceived increased risk (Akama
and Kieti 2003). The *insecurity* factor is measured by
the number of crimes recorded by the Spanish police
department by regions (2008-2018). The data obtained
from the National Statistical Institute (INE,
<https://www.ine.es>).

SOURCE: Self-elaboration.

Table 3: Summary statistics of inputs and outputs

	Variables	Definition and units	Source	Min.	Max.	Mean	St. Dev.
Inputs	Tourists arrivals	Number of tourists arriving to the region	FRONTUR, The Survey of domestic tourism (INE)	1412.77	44566.67	12976.42	11053.37
	Tourism employment	Employment involved in the tourism sector	LFS, Hospitality and Tourism Employees (INE)	943.98	58729.50	13371.57	14894.38
	Tourism capacity	Number of bedrooms available to receive tourists	HOS, COS, TAOS (INE)	12473.86	490312.12	141293.55	146205.76
Outputs	Tourists spending	Spending amount by tourists	Survey of domestic tourism, EGATUR (INE)	201.20	23835.10	5133.76	5907.04
	Tourist stays	Number of tourists' overnight stays	FRONTUR, HOS, COS, Survey of domestic tourism, TAOS, HosOS (INE)	1383.44	105335.70	26399.00	32156.48

Note: AEMET: State Meteorological Agency. INE: National Statistical Institute. FRONTUR: Tourist Movement on Borders. EGATUR: Tourism Expenditure Survey. HOS: Hotel Occupancy Survey. COS: Campsite Occupancy Survey. LFS: Labour Force Survey. TAOS: The Tourist Accommodation Occupancy Survey covers. HosOS: The Hostel Occupancy Survey. Variables tourism employment, tourism capacity, tourists' arrivals and tourists spending are shown in a digit of thousands.

Table 4: Summary statistics of variables by regions (average of 2008-2018)

Non-tourist regions	Tourism capacity	Tourism employment	Tourists arrivals	Tourist stay	Tourists spending
Pais Vasco	39212.66	4379.20	5226.27	6641.20	1734.73
Cantabria	39098.11	2560.45	3991.07	4407.17	821.32
Asturias	40936.12	3153.76	4759.03	4567.84	999.69
Aragon	68330.05	4733.31	7619.92	7243.94	1191.14
Galicia	82459.19	7320.15	9616.08	10404.69	1906.79
Rioja	14238.86	1008.39	1710.59	1466.18	247.89
Castilla – Leon	47878.81	3897.47	12025.24	4348.08	1273.46
Navarra	24407.12	1925.67	2914.16	2547.95	489.87
Castilla - La Mancha	87457.08	7844.95	17479.97	9356.92	2498.78
Extremadura	28150.52	2694.52	4967.85	2846.58	742.34
Tourist regions					
Balears Illes	236510.46	30446.66	14178.27	73719.68	11692.19
Canarias	395995.67	50444.42	16292.57	101545.83	13473.15
Comunitat Valenciana	280334.90	18141.28	23560.24	45169.85	8903.85
Cataluna	467683.63	34089.75	38244.43	79574.13	17599.41
Madrid	129798.27	15246.02	16269.45	25413.53	8140.63
Murcia	40939.13	2724.84	4344.06	5167.97	1158.15
Andalucia	378559.77	36705.80	37399.89	64361.52	14400.54

Note: Variables tourism employment, tourism capacity, tourists' arrivals, tourists spending and population are shown in digit of thousands.

Table 5: The average scores of efficiency of tourist and non-tourist regions in Spain (2008-2018) ranked overall technical efficiency (CRS), pure technical efficiency (VRS) and scale efficiency.

Region	Overall technical efficiency (CRS)	Pure technical efficiency (VRS)	Scale efficiency
Non-tourist regions			
Pais Vasco	0.69	0.83	0.82
Cantabria	0.66	0.80	0.82
Asturias	0.58	0.69	0.84
Aragon	0.58	0.65	0.88
Galicia	0.56	0.60	0.93
Rioja	0.55	1.00	0.55
Castilla - Leon	0.52	0.56	0.94
Navarra	0.51	0.74	0.69
Castilla - La Mancha	0.51	0.60	0.84
Extremadura	0.46	0.68	0.69
Average	0.56	0.72	0.80
Tourist regions			
Balears Illes	1.00	1.00	1.00
Canarias	0.99	1.00	0.99
Comunitat Valenciana	0.96	0.96	1.00
Cataluna	0.94	0.97	0.98
Madrid	0.85	0.87	0.98
Murcia	0.77	0.88	0.87
Andalucia	0.73	0.75	0.97
Average	0.89	0.92	0.97
Average in total	0.70	0.80	0.87

SOURCE: Self-elaboration.

Table 6: Parameter estimates for the Simar-Wilson regression model of tourist and non-tourist regions in Spain (2008-2018).

Explanatory factors	Overall technical efficiency -CRS- (z-statistic)		Pure technical efficiency -VRS- (z-statistic)		Expected
	Tourist regions	Non-tourist regions	Tourist regions	Non-tourist regions	
SUN	-0.0105** (-2.41)	-0.0018*** (-6.22)	-0.0074*** (-3.64)	-0.0013** (-2.18)	<i>Positive</i>
SAND	0.0002* (1.83)	0.0000 (0.98)	-0.0002 (-0.49)	0.0002* (1.79)	<i>Positive</i>
NATURAL ATTRACTIONS	0.0998 (0.87)	0.0414** (2.08)	-0.0162 (-0.17)	0.0095 (0.26)	<i>Positive</i>
INSECURITY	-8.4200* (-1.84)	-1.3200 (-0.41)	-1.5500*** (-3.42)	-4.4100 (-0.69)	<i>Negative</i>

Notes: ***, **, and *: Below the 1%, 5% and 10% statistical significance thresholds, respectively. Likelihood ratio chi-square (df = 2)

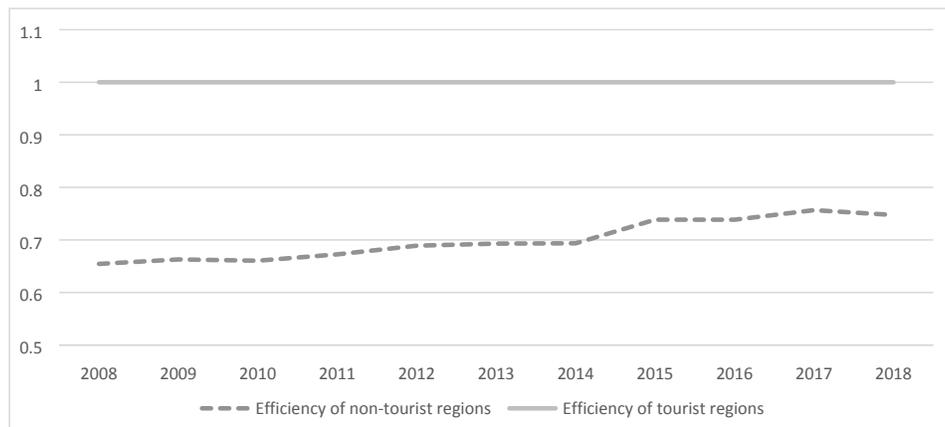
Table 7: Technical efficiency (TE^k), Metafrontier efficiency (TE^{meta}) and technological gaps (TGR)

Criteria	Average	Std. Dev.
All regions	Average	Std. Dev.
Technical efficiency	0.84	0.12
Metafrontier efficiency	0.70	0.19
Technology Gap Ratio	0.82	0.15
Tourist regions	Average	Std. Dev.
Technical efficiency	0.89	0.12
Metafrontier efficiency	0.89	0.12
Technology Gap Ratio	1.00	0.00
Non-tourist regions	Average	Std. Dev.
Technical efficiency	0.70	0.12
Metafrontier efficiency	0.56	0.08
Technology Gap Ratio	0.70	0.06

Figure 2: Tourism efficiency in Spain



Figure 3: Evolution of Technology Gap Ratio (TGR) by groups (2008-2018).



SOURCE: Self-elaboration.